Buenos Aires, May 10, 2011 - BBVA Frances (NYSE: BFR.N; BCBA: FRA.BA; LATIBEX: BFR.LA) reports consolidated first quarter earnings for fiscal year 2011

## Highlights

- BBVA Francés' earnings continued to grow, in annual terms, registering an increase of $22.4 \%$, and totaling AR\$ 195.5 million.
- Recurring net interest income grew $29.4 \%$ in the last twelve months and $12.5 \%$ compared with the previous quarter; this increase was based on the improvement of private net interest margin, mainly due to increases in the most profitable segments of the private sector loan portfolio.
- In line with the expansion of consumption and with a significant pace of growth, the private sector loan portfolio totaled AR\$ 16.4 billion, by the end of March 31, 2011, an increase of $57.3 \%$ and $7.6 \%$ compared with the same quarter of 2010 and with the previous quarter, respectively.
- BBVA Francés remains the leading bank in the financial system regarding asset quality: as of March 31, 2011, the non-performing loan ratio reached $0.51 \%$ with a coverage ratio of 482.6\%.
- In terms of liabilities, total deposits increased $29.8 \%$ compared with the same quarter in the previous year and $7.0 \%$ compared with the previous quarter. Both sight accounts as well as time deposits showed important growth during these periods.
- BBVA Francés maintained adequate levels of liquidity and solvency. As of March 31, 2011, liquid assets (cash and due from banks plus central bank instruments) represented $40.7 \%$ of bank's deposits. The capital ratio reached $14.0 \%$ of the weighted risk assets.
- On February 10, 2011, the Boards of Directors of BBVA Banco Francés S.A and of Consolidar Comercializadora S.A signed a Preliminary Merger Commitment, through
which Consolidar Comercializadora S.A. will be merged into BBVA Banco Francés S.A. based on the balance sheet of both companies as of December 31, 2010. The shareholders of both companies approved such agreement at Shareholder's Meetings. Furthermore, at BBVA Banco Francés Shareholder's Meeting, held on March 30, 2011, they approved a capital increase as a result of the merger, issuing 516,544 ordinary shares, with par value AR\$ 1 and 1 vote per share.
- At BBVA Banco Francés' Ordinary and Special Shareholders Meeting, the shareholders approved the distribution of cash dividends totaling AR\$804 million. The approved dividends were distributed on April 26, 2011, pro-rata to shares held at face value by each shareholder, equivalent to AR\$ 1.498999 by share.
- On March 31, 2011, BBVA Banco Francés, and Banco Bilbao Viscaya Argentaria S.A., owned of $66.21 \%$ and $33.79 \%$ of the shares of Consolidar Compañia de Seguros de Retiro S.A., respectively, entered into a Share Purchase Agreement to sell $100 \%$ of the shares to Grupo Dolphin Holding S.A . This transaction will close upon receiving the applicable authorization from the Argentine Insurance Superintendence, and the completion of all other terms and conditions of the transfer.


## Economic Environment

The Argentine economy continued to grow during January and February 2011, although at a slightly slower pace than in 2010. The Monthly Estimator of Economic Activity (EMAE) grew 9.1 \% compared with the same period during the previous year.

The primary fiscal surplus of the national public sector was AR \$ 4,846 million during the quarter, an increase of $39.6 \%$ compared with the same period of 2010. Total public sector revenues grew $31.7 \%$ in the period while fiscal expenditures grew at a slightly lower rate of $31.3 \%$. The most important taxes, such as VAT and Income tax, were the main contributors to higher fiscal results.

Inflation, as measured by the Consumer Price Index (which is used to calculate the CER adjustment for some sovereign assets) accumulated an increase of 2.3 \% during the first quarter of 2011(9.7 \% yoy in March).

The Argentine Central Bank (BCRA) intervention in the FX market was a net purchase of US\$ 3,143 million during the quarter, an increase of $158 \%$ compared with the same quarter of 2010. The exchange rate (BCRA reference rate) closed at AR\$ 4,052 per U.S. dollar, an increase of $1.9 \%$ compared with December 30, 2010.

The accumulated trade balance for January and February ended with a surplus of US\$ 1.121 billion, 38.4 \% lower than the same period of last year due to growth in imports.

The stock of international reserves was US\$ 51.29 billion at the end of March, decreasing by US\$ 891 million during the quarter. In spite of strong Central Bank intervention in the FX market, the Government had to face significant debt payments which prevented a further increase in international reserves.

The Badlar rate at private banks averaged 11.14 \% average during the last month of the quarter, an increase of only 6 bp compared with the average during December 2010. The financial system's liquidity continued to be relatively high during the quarter and, consequently, the Badlar rate volatility remained low.

Total deposits in the financial system increased 7.0 \% on average in the first quarter of 2011, while private sector deposits grew 6.0 \%. Private sector loans increased 8.1 \% during the same period. Both variables reflected a slowdown in the rhythm of growth compared with their performance during the fourth quarter of 2010.

## The Bank

BBVA Francés continued to develop and implement a Client Relationship Model, based on creating and offering valuable products to our customers at each stage of their lives and especially on maintaining excellent customer service relationships with them.

In line with that strategy, during the first months of the year, the Bank maintained the commercial actions that were implemented in 2010, both, in the retail segment as well as in the middle market segment.

The agreement with Lan was a success. Similarly, the agreement signed with Time for Fun, was also a success and $35 \%$ of the tickets sold for shows produced by the company were bought with BBVA Francés credit cards.

During the summer months, BBVA Francés and Lan offered interesting promotions, such as ticket sales to different Argentine cities offered in 18 installments at $0 \%$ interest rate. In addition, the Bank provided its clients with the best benefits and promotions through the Francés Go. The Bank also launched to the market the new credit card "BBVA Francés Lan Xeneixe Mastercard", which added advantages for sports fans in addition to the traditional features offered by credit cards.

Continuing its support for the development of agriculture in the country, BBVA Francés was present in the most important fair of the sector, "Expoagro", offering a wide range of products specifically for the agricultural segment. During such exposition, BBVA Francés and BICE (Banco de Inversión y Comercio Exterior) signed an agreement in order to offer special credit lines to finance the purchase of machinery, at competitive interest rates and market conditions. In addition, it launched the Visa AgroLanpass credit card, an innovative product for the industry.

## Presentation of Financial Information

- Foreign currency balances as of March 31, 2011 have been translated into pesos at the reference exchange rate of AR\$ 4.0520 per U.S. dollar, published by the BCRA.
- This press release contains unaudited information that consolidates all of the banking activities of BBVA Banco Francés and its subsidiaries on a line-by-line basis. The Bank's share interest in the Consolidar Group is shown as Investments in other companies (booked by the equity method) and the corresponding results are included in Income from equity investments.
- Information contained in this press release may differ from the information published by BBVA Group for Argentina, which is prepared according to Spanish accounting standards for all BBVA Group affiliates.


## Financial Information

| Condensed Income Statement (1) <br> in thousands of pesos except income per share, income per ADS and percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Net Financial Income | 503,113 | 739,037 | 476,619 | -31.9\% | 5.6\% |
| Provision for loan losses | $(41,576)$ | $(64,287)$ | $(30,706)$ | -35.3\% | 35.4\% |
| Net income from services | 303,827 | 290,356 | 263,480 | 4.6\% | 15.3\% |
| Administrative expenses | $(531,176)$ | $(505,310)$ | $(460,088)$ | 5.1\% | 15.5\% |
| Operating income | 234,188 | 459,796 | 249,305 | -49.1\% | -6.1\% |
| Income (Loss) from equity investments | 38,820 | 16,187 | 5,665 | 139.8\% | 585.3\% |
| Income (Loss) from Minority interest | $(3,776)$ | $(4,997)$ | $(4,486)$ | -24.4\% | -15.8\% |
| Other Income/Expenses | 8,203 | 7,634 | $(5,270)$ | 7.5\% | -255.7\% |
| Income tax and Minimum Presumed Tax | $(81,953)$ | $(80,748)$ | $(85,540)$ | 1.5\% | -4.2\% |
| Net income for the period | 195,482 | 397,872 | 159,674 | -50.9\% | 22.4\% |
| Net income per share (2) | 0.36 | 0.74 | 0.30 | -50.9\% | 22.4\% |
| Net income per ADS (3) | 1.09 | 2.23 | 0.89 | -50.9\% | 22.4\% |

(1) Exchange rate: 4.0520 Ps. $=1$ US\$
(2) Assumes $536,361,306$ ordinary shares outstanding
(3) Each ADS represents three ordinary shares

Net income for the first quarter of 2011 reached AR\$ 195.5 million, which represents a decrease compared with the previous quarter, however compared with the same quarter in 2010, net income grew $22.4 \%$.

It is important to mention that the fourth quarter 2010 earnings included non-recurring effects generated by the increase in the public assets valuations, while during the first quarter of 2011; the non-recurring effects recorded a loss. Consequently, during the first quarter of 2011 recurring income increased 19.4\% compared with the previous quarter.

Such performance was mainly due to net financial income.

Provisions for loan losses for the first quarter of 2011 decreased compared with the previous quarter, and increased compared with the same quarter in 2010,
mainly as a consequence of the significant expansion in the private sector loan portfolio.

During the first quarter of 2011, net income from services grew $4.6 \%$ mainly due to lower service charge expenses and higher revenues related to deposits. Compared with the same quarter in 2010, the increase was $15.3 \%$ principally due to higher revenues related to credit cards and deposits services.

Total administrative expenses increased $5.1 \%$ and $15.4 \%$ compared with the fourth quarter of 2010 and with the same quarter of 2010, respectively, driven by increases in general expenses and, to a lesser extent, in personnel expenses.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Return on Average Assets (1) | 2.54\% | 5.28\% | 2.70\% | -51.9\% | -6.1\% |
| Return on Average Shareholders' Equity | 23.0\% | 45.2\% | 21.3\% | -49.1\% | 8.2\% |
| Net fee Income as a \% of Recurrent Operating Income | 37.7\% | 28.2\% | 35.6\% | 33.5\% | 5.8\% |
| Net fee Income as a \% of Administrative Expenses | 57.2\% | 57.5\% | 57.3\% | -0.5\% | -0.1\% |
| Adm. Expenses as a \% of Recurrent Operating Income (2) | 65.8\% | 49.1\% | 62.2\% | 34.1\% | 5.9\% |

(1) Annualized.
(2) Adm.Expenses / (Net financial income + Net income from services)

## Net Financial Income

Net financial income decreased $31.9 \%$ with respect to the previous quarter, however compared with the same quarter in 2010, it grew $5.6 \%$.

Recurring income grew 12.5\% in the first three months of the year, whereas compared with the same quarter of 2010, the increase was $29.4 \%$. Such
growth is based on the private sector financial margin growth due to higher incomes, consequence of the increase in the loan portfolio, mainly in the most dynamic sectors.

Income related to foreign currency exchange showed an improvement over the previous quarter and a decrease compared with the first quarter of 2010.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Net financial income | 503,113 | 739,037 | 476,619 | -31.9\% | 5.6\% |
| Net income from financial intermediation | 269,578 | 260,363 | 197,759 | 3.5\% | 36.3\% |
| CER adjustment | 8,825 | (278) | 205 | -3274.5\% | 4204.9\% |
| Income from securities and short term investments | 121,366 | 389,240 | 180,426 | -68.8\% | -32.7\% |
| Interest on Government guaranteed loans | 12,211 | 16,910 | 21,692 | -27.8\% | -43.7\% |
| Foreign exchange difference | 45,952 | 38,719 | 41,910 | 18.7\% | 9.6\% |
| Others | 45,181 | 34,083 | 34,627 | 32.6\% | 30.5\% |

## Income from Public and Private Securities

Income from public and private securities decreased $66.4 \%$ compared with the previous quarter, due to the loss generated by public bonds valuations during this quarter. .

It is important to note that beginning on March 1, 2011, according to Central Bank Communication A 5180, the presentation criteria on which public assets were registered changed, rendering the "available for sale" category no longer valid, consequently, the unrealized valuation difference generated by such portfolio was recorded in the income statement.

Recurring incomes increased 19.2\% and 67.8\% compared with the previous quarter and to the same quarter of 2010, respectively.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 <br> vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Income from securities and short-term investments | 121,366 | 361,066 | 144,563 | -66.4\% | -16.0\% |
| Holdings booked at fair value | 29,606 |  |  |  |  |
| Holdings booked at amortized cost | - |  |  |  |  |
| Trading account | - | 136,980 | 7,505 | -100.0\% | -100.0\% |
| Available for sale | - | 24,292 | 19,984 | -100.0\% | -100.0\% |
| Bills and Notes from the Central Bank | 92,640 | 59,148 | 91,764 | 56.6\% | 1.0\% |
| Other fixed income securities | (880) | 140,645 | 25,310 | -100.6\% | -96.5\% |
| CER adjustment | - | 28,174 | 35,863 | -100.0\% | -100.0\% |
| CER adjustment - Trading account | - | - | - | - | - |
| CER adjustment - Investment account | - | - | - | - | - |
| CER adjustment - Other fixed securities | - | 28,174 | 35,863 | -100.0\% | -100.0\% |

## Net Income from Services

Net Income from services in the first quarter of 2011 increased $4.5 \%$ compared with the previous quarter and $15.3 \%$ compared with the same quarter of 2010.

The growth over the previous quarter is the result of lower services charge expenses related to promotions for debit and credit card purchases,
together with higher income from deposits services, partially offset by lower fees for advisor and capital markets services and for credit cards.

The increase compared with the first quarter of 2010, is mainly due to higher income related to credit cards, sight accounts and insurance operations partially offset by higher credit card service charge expenses.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Net income from services | 303,827 | 290,356 | 263,480 | 4.6\% | 15.3\% |
| Service charge income | 412,234 | 417,549 | 336,747 | -1.3\% | 22.4\% |
| Service charges on deposits accounts | 107,478 | 101,279 | 94,878 | 6.1\% | 13.3\% |
| Credit cards and operations | 138,245 | 141,790 | 108,738 | -2.5\% | 27.1\% |
| Insurance | 37,736 | 38,951 | 30,858 | -3.1\% | 22.3\% |
| Capital markets and securities activities | 2,479 | 10,149 | 5,742 | -75.6\% | -56.8\% |
| Fees related to foreign trade | 17,334 | 19,571 | 13,856 | -11.4\% | 25.1\% |
| Other fees | 108,962 | 105,810 | 82,676 | 3.0\% | 31.8\% |
| Services Charge expense | $(108,407)$ | $(127,194)$ | $(73,267)$ | -14.8\% | 48.0\% |

## Administrative Expenses

Administrative expenses increased $5.1 \%$ during the first quarter of 2011, while annual growth was $15.4 \%$.

Both, personnel expenses and general expenses increased during these periods.

Personnel expenses grew $6.5 \%$ in the first quarter, and $8.8 \%$ during the last twelve months.

The increase in general expenses, compared with the previous quarter, was due to higher tax charges, organization expenses and other expenses. Such increases were partially offset by lower advertising and promotional expenses and fees.

The increase in general expenses compared with the same quarter of 2010, is due to higher advertising and promotional expenses for more active advertising campaigns, organization expenses and amortizations, mainly related to a higher activity volume and investments associated with changing the branch offices image.

As of March 31, 2011, the Bank and its subsidiaries (except the Consolidar Group) had 4,629 employees. The branch office network totaled 267 offices, including 240 consumer branch offices and 27 branch offices specializing in the middle-market segment. Corporate Banking has 7 business units grouped by industry. In addition, the Bank has 15 in-company branches, 4 branch offices for large corporate and institutional clients and 2 points of sale.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Administrative expenses | $(531,176)$ | $(505,310)$ | $(460,088)$ | 5.1\% | 15.5\% |
| Personnel expenses | $(318,247)$ | $(298,849)$ | $(292,396)$ | 6.5\% | 8.8\% |
| Electricity and Communications | $(10,131)$ | $(10,700)$ | $(8,585)$ | -5.3\% | 18.0\% |
| Advertising and Promotion | $(24,295)$ | $(27,028)$ | $(17,730)$ | -10.1\% | 37.0\% |
| Honoraries | $(8,399)$ | $(10,655)$ | $(8,507)$ | -21.2\% | -1.3\% |
| Taxes | $(36,891)$ | $(33,662)$ | $(28,674)$ | 9.6\% | 28.7\% |
| Organization and development | $(6,593)$ | $(5,756)$ | $(5,185)$ | 14.5\% | 27.2\% |
| Amortizations | $(15,024)$ | $(15,334)$ | $(13,280)$ | -2.0\% | 13.1\% |
| Other | $(111,596)$ | $(103,326)$ | $(85,731)$ | 8.0\% | 30.2\% |

## Other Income / Expenses

Other income/expenses totaled a gain of AR\$ 8.2 million during the first quarter of 2011, mainly due to recovered credits, partially offset by provisions for other contingencies.

## Income from Equity Investments

Income from equity investments sets forth net income from related companies that are not consolidated. During the first quarter of 2011, a gain of AR\$ 38.8 million was recorded, mainly due to BBVA Frances' stake in the Consolidar Group.

## Balance and Activity

## Total Public Sector Exposure

As previously mentioned, according to Central Bank Communication "A 5180", dated March 1, 2011 the presentation criteria for public bonds and Central Bank's instruments was modified.

In line with the new regulation, holdings recorded in the available for sale category were reclassified in holdings booked at fair value and in central bank instruments line items.

Total exposure to public sector national treasury debt decreased during the first quarter of 2011, mainly due to the sale of part of the portfolio.

The Bank's portfolio of Central Bank bills and notes, increased by $4.8 \%$ during the first quarter of 2011, mainly as a consequence of liquidity management.

As of March 31, 2011, public sector national treasure assets, net of holdings linked to reverse repo transactions, represented $8.4 \%$ of the Bank's total assets. Total exposure to BCRA bills and notes represented $9.9 \%$ of the Bank's total assets.

Total exposure to the public sector includes public debt of the national treasury through public securities, guaranteed loans and trustees, and also, the BCRA bills and notes.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Holdings | 6,231,949 | 5,616,603 | 5,240,423 | 11.0\% | 18.9\% |
| Holdings booked at fair value | 2,319,927 | - | - | 0 | 0 |
| Holdings booked at amortized cost | 181 | - | - | 0 | 0 |
| Central Bank instruments | 3,811,397 | 2,236,026 | 2,801,109 | 70.5\% | 36.1\% |
| Trading | - | 4,813 | 48,274 | -100.0\% | -100.0\% |
| Unlisted Goverment Securities | - | 2,055,451 | 1,917,096 | -100.0\% | -100.0\% |
| Available for Sale | - | 1,228,297 | 746,908 | -100.0\% | -100.0\% |
| Other fixed income securities | 100,634 | 92,205 | 135,754 | 9.1\% | -25.9\% |
| Allowances | (190) | (189) | $(408,718)$ | 0.5\% | -100.0\% |
| Repurchase Agreements | 910,591 | - | - | - | - |
| Trading (Reverse repo) | $(910,591)$ | - |  | - | - |
| Trading (Reverse repo) | - | - | - | 0.0\% | 0.0\% |
| Net Position | 5,321,358 | 5,616,603 | 5,240,423 | -5.3\% | 1.5\% |
| Holdings at fair value through profit or loss | 2,319,927 | - | - | -100.0\% | -100.0\% |
| Holdings at amortized cost | 181 | - | - | -100.0\% | -100.0\% |
| Central Bank instruments | 2,900,806 | 2,236,026 | 2,801,109 | 29.7\% | 3.6\% |
| Trading | 0 | 4,813 | 48,274 | -100.0\% | -100.0\% |
| Unlisted Goverment Securities | 0 | 2,055,451 | 1,917,096 | -100.0\% | -100.0\% |
| Available for Sale | 0 | 1,228,297 | 746,908 | -100.0\% | -100.0\% |
| Other fixed income securities | 100,634 | 92,205 | 135,754 | 9.1\% | -25.9\% |
| Allowances | (190) | (189) | $(408,718)$ | 0.5\% | -100.0\% |

## Loan Portfolio

The private sector loan portfolio totaled AR\$ 16.4 billion by the end of March 31, 2011, increasing 7.6\%, compared with the previous quarter, and 57.3\% compared with the same quarter in 2010.

During the first quarter of 2011, all segments showed excellent performance, particularly the Retail and Corporate segments, which increased $7.4 \%$ and $10.0 \%$, respectively. The increase in consumption was driven by growth in personal loans, car loans and credit cards, while the mortgage portfolio showed a slight decrease. The corporate segment increase was led by financial loans and advances. On the other
hand, the growth in the middle market segment was produced by the increase in discounted and purchased notes as well as loans that finance foreign trade operations.

Compared with the same quarter of 2010, the significant economic growth was reflected in the expansion recorded by the private loan portfolio, mainly as a consequence of the excellent performance of loans to individuals and to businesses. The retail segment increased 49.6\% (AR\$ 2.4 billion), the middle market segment $75.6 \%$ (AR\$ 1.7 billion) and the corporate segment $54.5 \%$ (AR\$ 1.9 billion).


## Asset Quality

During the first quarter of 2011, BBVA Frances continued to exhibit solid asset quality and coverage ratios, which continued to be the best of the Argentine Financial System.

As of March 31, 2011, the Bank' asset quality ratio (non-performing loans over total loans) was $0.51 \%$,
while its coverage ratio (provisions over of nonperforming loans) reached $482.6 \%$.

Asset quality continued in the same levels as in previous quarter and improved compared with the same quarter of 2010, reflecting the efficient risk policy implemented by the Bank.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Non-performing loans (1) | 87,006 | 80,377 | 115,147 | 8.2\% | -24.4\% |
| Allowance for loan losses | $(419,914)$ | $(396,227)$ | $(336,557)$ | 6.0\% | 24.8\% |
| Non-performing loans/net total loans | 0.51\% | 0.51\% | 1.04\% | 0.6\% | -50.8\% |
| Non-performing private loans/net private loans | 0.52\% | 0.52\% | 1.07\% | 0.6\% | -51.7\% |
| Allowance for loan losses/non-performing loans | 482.63\% | 492.96\% | 292.28\% | -2.1\% | 65.1\% |
| Allowance for loan losses/net total loans | 2.47\% | 2.51\% | 3.04\% | -1.5\% | -18.7\% |

(1) Non-performing loans include: all loans to borrowers classified as "Problem", "Deficient Servicing", "High Insolvency Risk", "Difficult Recovery", "lrrecoverable" and "Irrecoverable for Technical Decision" according to the new Central Bank debtor classification system.

The following table shows the evolution of provisions for loan losses, including charges relating to
transactions recorded under Other Receivables from financial intermediation.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Balance at the beginning of the quarter | 401,202 | 354,238 | 342,902 | 13.3\% | 17.0\% |
| Increase / decrease | 41,576 | 64,287 | 30,706 | -35.3\% | 35.4\% |
| Provision increase / decrease - Exchange rate difference | 727 | 115 | 531 | 532.2\% | -36.9\% |
| Decrease | $(18,428)$ | $(17,438)$ | $(32,059)$ | 5.7\% | -42.5\% |
| Balance at the end of the quarter | 425,077 | 401,202 | 342,080 | 6.0\% | 24.3\% |

## Deposits

As of March 31, 2010, total deposits reached AR\$ 24.1 billion, an increase of $7.2 \%$ and $29.8 \%$ compared with the previous quarter and to the first quarter of 2010, respectively.

During the first quarter of the year, both, sight deposits and time deposits registered an increase growing $7.3 \%$ and $6.3 \%$, respectively.

In terms of currency, deposits denominated in pesos, grew $7.1 \%$ in the first quarter of 2011 and $34.5 \%$ in the last twelve months. On the other hand, recurring deposits in foreign currency increased $6.7 \%$ during the first quarter of the year, and $15.2 \%$ in the last twelve months.

By the end of March 31, 2011, deposits in foreign currency reached $\operatorname{AR} \$ 5,209$ million (equivalent to US\$ $1,285.6$ million), representing $21.4 \%$ of the Bank's total deposits.

Compared with the same quarter in 2010, sight and time deposits grew $27.4 \%$ and $33.6 \%$, respectively.


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## Other Funding Sources

As of March 31, 2011, other funding sources totaled AR\$ 338.9 million, growing $61.7 \%$ compared with the previous quarter, mostly due to the increase in dollar funding lines, intended to finance foreign trade operations.

By the end of the first quarter of 2011, 42.4\% of the balances shown in the table below were denominated in foreign-currency.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Lines from other banks | 338,884 | 209,609 | 72,148 | 61.7\% | 369.7\% |
| Senior Bonds | - | - | - | - | - |
| Other banking liabilities | 338,884 | 209,609 | 72,148 | 61.7\% | 369.7\% |
| Subordinated Debt | - | - | - | - | - |
| Total other funding sources | 338,884 | 209,609 | 72,148 | 61.7\% | 369.7\% |

## Capitalization

The Bank's total shareholder's equity totaled AR\$ 3.1 billion as of March 31, 2011; whereas the excess of capital over the BCRA requirements was AR\$ 869.3 million. On the same date, the capital ratio reached $14.0 \%$ of the assets adjusted to risk.

The unrealized valuation difference was reclassified in the Income Statement, as consequence of the modifications establishes by the Central Bank Communication "A 5180", as previously mentioned.

During the first quarter, the shareholders at the Annual Ordinary and Extraordinary Shareholder's meeting approved a cash dividend payment in the amount of $A R \$ 804$ million, which was paid on April 26, 2011.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended 12/31/10 <br> vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Capital Stock | 536,361 | 536,361 | 536,361 | 0.0\% | 0.0\% |
| Issuance premiums | 175,132 | 175,132 | 175,132 | 0.0\% | 0.0\% |
| Adjustments to stockholders equity | 312,979 | 312,979 | 312,979 | 0.0\% | 0.0\% |
| Subtotal | 1,024,472 | 1,024,472 | 1,024,472 | 0.0\% | 0.0\% |
| Reserves on Profits | 1,042,021 | 802,385 | 658,693 | 29.9\% | 58.2\% |
| Unappropriated retained earnings | 983,773 | 1,831,928 | 1,417,114 | -46.3\% | -30.6\% |
| Unrealized valuation difference | - | 88,130 | $(21,774)$ | -100.0\% | -100.0\% |
| Total stockholders'equity | 3,050,266 | 3,746,915 | 3,078,505 | -18.6\% | -0.9\% |

The variations in the minimum capital required by the Central Bank during the last twelve months are mainly explained by a higher balance of assets at risk.

By the end of March 31, 2011 the excess of capital over Central Bank requirements represented 28.5\% of total shareholders' equity, demonstrating an adequate solvency level.

| in thousands of pesos except percentages | Quarter ended |  |  | \% Change Qtr ended $12 / 31 / 10$ vs. Qtr ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 03/31/11 | 12/31/10 | 03/31/10 | 12/31/10 | 03/31/10 |
| Central Bank Minimum Capital Requirements | 2,363,378 | 2,144,846 | 2,136,105 | 10.2\% | 10.6\% |
| Central Bank Minimum Capital Requirements (a, b) | 2,132,719 | 1,924,898 | 1,934,794 | 10.8\% | 10.2\% |
| Market Risk | 137,420 | 127,025 | 104,571 | 8.2\% | 31.4\% |
| Increase in capital requirements related to custody | 93,239 | 92,923 | 96,740 | 0.3\% | -3.6\% |
| a) Central Bank Minimum Capital Requirements | 2,132,719 | 1,924,898 | 1,534,719 | 10.8\% | 39.0\% |
| Allocated to Asset at Risk | 1,477,894 | 1,307,406 | 1,002,248 | 13.0\% | 47.5\% |
| Allocated to Immobilized Assets | 104,103 | 103,164 | 87,337 | 0.9\% | 19.2\% |
| Interest Rate Risk | 259,882 | 227,840 | 183,159 | 14.1\% | 41.9\% |
| Loans to Public Sector and Securities in Investment | 290,840 | 286,488 | 261,975 | 1.5\% | 11.0\% |
| Non Compliance of Other Credit Regulations | - | - | - | - | - |
| b) Minimum capital required for Pension Funds (AFJPs) to act as securities custodian and registrar of mortgage notes | 400,000 | 1,858,458 | 1,934,794 | -78.5\% | -79.3\% |
| $5 \%$ of the securities in custody and book-entry notes | 400,000 | 1,858,458 | 1,934,794 | -78.5\% | -79.3\% |
| Bank Capital Calculated under Central Bank Rules | 3,232,706 | 3,811,371 | 3,272,643 | -15.2\% | -1.2\% |
| Core Capital | 2,854,784 | 2,460,605 | 2,940,605 | 16.0\% | -2.9\% |
| Minority Interest | 270,151 | 251,096 | 289,665 | 7.6\% | -6.7\% |
| Supplemental Capital | 191,556 | 1,173,652 | 116,639 | -83.7\% | 64.2\% |
| Deductions | $(83,785)$ | $(73,982)$ | $(74,266)$ | 13.3\% | 12.8\% |
| Excess over Required Capital | 869,328 | 1,666,525 | 1,136,538 | -47.8\% | -23.5\% |
| Capital Ratio (Central Bank rules) | 14.0\% | 18.4\% | 19.6\% | -23.9\% | -28.8\% |
| Excess over Required Capital as a \% of Shareholders'Equity | 28.5\% | 44.5\% | 36.9\% | -35.9\% | -22.8\% |



## Additional Information



This press release contains or may contain certain forward-looking statements within the meaning of the United States Securities Litigation Reform Act of 1995, including, among other things, concerning the prospects of the Argentine economy, Banco Francés' earnings, business plans, cost-reduction plans, and capitalization plan, and trends affecting BBVA Banco Francés' financial condition or results of operations. Any forward-looking statements included in this press release are based on current expectations and estimates, but actual results and events may differ materially from anticipated future results and events. Certain factors which could cause the actual results and events to differ materially from the expected results or events include: (1) changes in domestic or international stock market prices, exchange rates or interest rates; (2) macroeconomic, regulatory, political or governmental changes; (3) changes in the markets for BBVA Banco Francés' products and services; (4) increased competition; (5) changes in technology; or (6) changes in the financial condition, creditworthiness or solvency of the customers, debtors or counterparties of BBVA Banco Francés. Additional factors that could cause the actual results or events to differ materially from the expected results or events are described in the reports filed by BBVA Banco Francés with the United States Securities and Exchange Commission (SEC), including, but not limited to, BBVA Banco Francés' annual report on Form 20-F and exhibits thereto. BBVA Banco Francés does not undertake to revise or update any of the information contained herein under any circumstances, including if at any moment following dissemination of such information it is no longer accurate or complete.

## Conference call

A conference call to discuss first quarter earnings will be held on Wednesday, May 11th, 2011, at 12:00 PM New York time - 13.00 PM Buenos Aires time. If you are interested in participating, please dial (888) 7085705 within the U.S. or +1 (913) 3121456 outside the U.S. at least 5 minutes prior to our conference. Confirmation code: 2818696

## Internet

This press release is also available www.bbvafrances.com.ar

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|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| BBVA Banco Francés S.A. and subsidiaries (Grupo Consolidar: by the equity method)BALANCE SHEET |  |  |  |  |
| ASSETS : (in thousands of pesos) | 03/31/11 | 12/31/10 | 09/30/10 | 03/31/10 |
| Cash and due from banks | 5,995,772 | 5,690,995 | 6,229,957 | 5,419,543 |
| Government and Private Securities | 6,150,033 | 5,537,796 | 5,490,599 | 5,110,007 |
| -Holdings booked at fair value | 2,319,927 |  |  |  |
| -Holdings booked at amortized cost | 181 |  |  |  |
| - Trading account (listed securities) |  | 4,813 | 69,915 | 48,274 |
| - Available for sale |  | 1,228,297 | 950,737 | 746,908 |
| - Reverse repo w/Central Bank |  |  | 593,962 |  |
| - Unlisted |  | 2,055,451 | 1,976,055 | 1,917,096 |
| - Listed Private Securities | 18,718 | 13,398 | 3,331 | 5,338 |
| - Bills and Notes from the Central Bank | 3,811,397 | 2,236,026 | 2,028,659 | 2,801,109 |
| Less: Allowances | (190) | (189) | $(132,060)$ | $(408,718)$ |
| Loans | 16,557,829 | 15,389,134 | 13,415,387 | 10,727,671 |
| - Loans to the private \& financial sector | 16,350,242 | 15,191,356 | 13,138,109 | 10,393,802 |
| - Advances | 2,478,445 | 2,366,957 | 2,348,828 | 1,648,420 |
| - Discounted and purchased notes | 2,143,170 | 2,086,979 | 1,674,905 | 1,205,363 |
| - Secured with mortgages | 838,860 | 840,841 | 824,883 | 821,273 |
| - Car secured loans | 992,688 | 831,981 | 707,216 | 521,091 |
| - Personal loans | 2,678,376 | 2,473,299 | 2,189,892 | 1,885,749 |
| - Credit cards | 2,582,693 | 2,457,922 | 1,949,629 | 1,512,034 |
| - Loans to financial sector | 556,446 | 517,193 | 372,048 | 346,627 |
| - Other loans | 4,306,045 | 3,817,382 | 3,251,749 | 2,623,303 |
| Less: Unaccrued interest | $(29,886)$ | $(28,292)$ | $(22,371)$ | $(17,425)$ |
| Plus: Interest \& FX differences receivable | 223,319 | 223,321 | 190,768 | 183,924 |
| Less: Allowance for loan losses | $(419,914)$ | $(396,227)$ | $(349,438)$ | $(336,557)$ |
| - Public Sector loans | 207,587 | 197,778 | 277,278 | 333,869 |
| Principal | 72,004 | 67,317 | 97,192 | 120,520 |
| Plus: Interest \& FX differences receivable | 135,583 | 130,461 | 180,086 | 213,349 |
| Other banking receivables - Compensatory Bond | 1,597,922 | 997,607 | 4,051,782 | 1,076,975 |
| - Repurchase agreements | 820,451 |  | 598,169 | 99,874 |
| - Unlisted private securities | 81,797 | 78,688 | 94,249 | 89,957 |
| - Unlisted Private securities :Trustees | 119 | 119 | 119 | 40,459 |
| - Other banking receivables | 700,718 | 923,775 | 3,364,045 | 852,208 |
| - Less: provisions | $(5,163)$ | $(4,975)$ | $(4,800)$ | $(5,523)$ |
| Investments in other companies | 347,700 | 311,089 | 424,223 | 404,610 |
| Intangible assets | 74,255 | 63,700 | 64,331 | 65,030 |
| - Organization and development charges | 74,255 | 63,700 | 64,331 | 65,030 |
| Other assets | 1,491,719 | 1,407,938 | 1,254,234 | 1,070,108 |
| TOTAL ASSETS | 32,215,230 | 29,398,259 | 30,930,513 | 23,873,944 |
| LIABILITIES: | 03/31/11 | 12/31/10 | 09/30/10 | 03/31/10 |
| Deposits | 24,103,866 | 22,523,153 | 21,703,846 | 18,569,014 |
| - Current accounts | 5,915,584 | 5,184,414 | 5,991,280 | 4,730,698 |
| - Saving accounts | 7,729,326 | 7,533,437 | 6,784,149 | 5,976,811 |
| - Time deposits | 9,917,304 | 9,333,132 | 8,431,339 | 7,422,924 |
| - Investment Accounts | 65,504 | 80,904 | 80,651 | 41,017 |
| - Rescheduled deposits - CEDROS | 46,742 | 48,351 | 53,019 | 62,362 |
| - Other deposits | 429,406 | 342,915 | 363,408 | 335,202 |
| Other banking Liabilities | 3,103,492 | 1,989,427 | 4,874,725 | 1,377,212 |
| Other provisions | 324,534 | 325,932 | 326,685 | 328,308 |
| - Other contingencies | 324,103 | 325,494 | 326,248 | 327,879 |
| - Guarantees | 431 | 438 | 437 | 429 |
| Other liabilities | 1,560,280 | 743,816 | 666,195 | 464,023 |
| Minority interest | 72,792 | 69,016 | 63,935 | 56,882 |
| TOTAL LIABILITIES | 29,164,964 | 25,651,344 | 27,635,386 | 20,795,439 |
| TOTAL STOCKHOLDERS' EQUITY | 3,050,266 | 3,746,915 | 3,295,127 | 3,078,505 |
| Total liabilities + stockholders' equity | 32,215,230 | 29,398,259 | 30,930,513 | 23,873,944 |


| BBVA Banco Francés S.A. and subsidiaries (Grupo Consolidar: by the equity method) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT <br> (in thousands of pesos) | 03/31/11 | 12/31/10 | 09/30/10 | 03/31/10 |
| Financial income | 756,372 | 975,221 | 1,054,863 | 657,877 |
| - Interest on Cash and Due from Banks | - | - |  |  |
| - Interest on Loans Granted to the Financial Sector | 21,016 | 17,988 | 15,258 | 15,739 |
| - Interest on Overdraft | 83,936 | 85,450 | 78,680 | 65,703 |
| - Interest on Discounted and purchased notes | 55,995 | 51,437 | 42,432 | 36,327 |
| - Interest on Mortgages | 29,817 | 29,080 | 27,882 | 27,465 |
| - Interest on Car Secured Loans | 34,708 | 30,910 | 26,483 | 23,291 |
| - Interest on Credit Card Loans | 76,178 | 66,096 | 64,428 | 48,697 |
| - Interest on Other Loans | 215,701 | 203,277 | 186,711 | 157,398 |
| - From Other Banking receivables | 5,165 | 4,528 | 7,974 | 302 |
| - Interest on Government Guaranteed Loans |  |  |  |  |
| Decree 1387/01 | 12,211 | 16,910 | 18,255 | 21,692 |
| - Income from Securities and Short Term |  |  |  |  |
| Investments | 121,366 | 389,240 | 505,790 | 180,426 |
| - Net Income from options | 639 | 2,271 | 2,618 | - |
| - CER | 8,872 | (231) | 8,807 | 285 |
| - Foreign exchange difference | 45,952 | 38,719 | 39,307 | 41,910 |
| - Other | 44,816 | 39,546 | 30,238 | 38,642 |
| Financial expenses | $(253,259)$ | $(236,184)$ | $(220,233)$ | $(181,258)$ |
| - Interest on Current Account Deposits | - | (6) | (3) | $(3,960)$ |
| - Interest on Saving Account Deposits | $(1,902)$ | $(1,758)$ | $(1,570)$ | $(1,813)$ |
| - Interest on Time Deposits | $(196,183)$ | $(172,867)$ | $(160,324)$ | $(137,594)$ |
| - Interest on Other Banking Liabilities | $(8,938)$ | $(7,276)$ | $(3,640)$ | $(2,171)$ |
| - Other interests (includes Central Bank) | $(1,592)$ | $(3,726)$ | $(6,071)$ | (602) |
| - CER | (47) | (47) | (47) | (80) |
| - Bank Deposit Guarantee Insurance system |  |  |  |  |
| mandatory contributions | $(9,878)$ | $(9,778)$ | $(8,882)$ | $(8,079)$ |
| - Mandatory contributions and taxes on interest |  |  |  |  |
| income | $(34,445)$ | $(32,992)$ | $(28,172)$ | $(22,944)$ |
| - Other | (274) | $(7,734)$ | $(11,524)$ | $(4,015)$ |
| Net financial income | 503,113 | 739,037 | 834,630 | 476,619 |
| Provision for loan losses | $(41,576)$ | $(64,287)$ | $(45,347)$ | $(30,706)$ |
| Income from services, net of other operating |  |  |  |  |
| Administrative expenses | $(531,176)$ | $(505,310)$ | $(559,391)$ | $(460,088)$ |
| Income (loss) from equity investments | 38,820 | 16,187 | 18,477 | 5,665 |
| Net Other income | 8,203 | 7,634 | 31,718 | $(5,270)$ |
| Income (loss) from minority interest | $(3,776)$ | $(4,997)$ | $(3,509)$ | $(4,486)$ |
| Income before tax | 277,435 | 478,620 | 552,488 | 245,214 |
| Income tax | $(81,953)$ | $(80,748)$ | $(115,228)$ | $(85,540)$ |
| Net income | 195,482 | 397,872 | 437,260 | 159,674 |


| BBVA Banco Francés S.A and subsidiaries (Grupo Consolidar consolidated on a line by line basis) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | 03/31/11 | 12/31/10 | 09/30/10 | 03/31/10 |
| Cash and due from banks | 6,011,204 | 5,691,806 | 6,231,889 | 5,432,205 |
| Government Securities | 8,168,268 | 7,495,382 | 7,519,515 | 7,157,067 |
| Loans | 17,881,171 | 16,699,852 | 14,786,836 | 11,935,352 |
| Other Banking Receivables | 1,660,234 | 1,043,859 | 4,078,700 | 1,114,226 |
| Assets Subject to Financial Leasing | 603,029 | 534,457 | 423,317 | 296,331 |
| Investments in other companies | 114,448 | 110,138 | 110,215 | 106,606 |
| Other assets | 1,029,785 | 1,004,752 | 970,992 | 875,148 |
| TOTAL ASSETS | 35,468,139 | 32,580,246 | 34,121,464 | 26,916,935 |
| LIABILITIES | 03/31/11 | 12/31/10 | 09/30/10 | 03/31/10 |
| Deposits | 24,036,159 | 22,461,307 | 21,653,704 | 18,557,557 |
| Other banking liabilities | 3,129,587 | 1,992,801 | 4,879,470 | 1,383,564 |
| Minority interest | 197,250 | 179,192 | 232,053 | 216,657 |
| Other liabilities | 5,054,877 | 4,200,031 | 4,061,110 | 3,680,652 |
| TOTAL LIABILITIES | 32,417,873 | 28,833,331 | 30,826,337 | 23,838,430 |
| TOTAL STOCKHOLDERS'EQUITY | 3,050,266 | 3,746,915 | 3,295,127 | 3,078,505 |
| STOCKHOLDERS'EQUITY + LIABILITIES | 35,468,139 | 32,580,246 | 34,121,464 | 26,916,935 |
| NET INCOME | 03/31/11 | 12/31/10 | 09/30/10 | 03/31/10 |
| Net Financial Income | 653,263 | 889,587 | 973,715 | 604,925 |
| Provision for loan losses | $(41,576)$ | $(64,287)$ | $(45,347)$ | $(30,706)$ |
| Net Income from Services | 303,762 | 289,922 | 275,814 | 263,415 |
| Administrative expenses | $(551,165)$ | $(514,440)$ | $(573,177)$ | $(486,443)$ |
| Net Other Income | $(68,523)$ | $(80,768)$ | (63,549) | $(100,082)$ |
| Income Before Tax | 295,761 | 520,014 | 567,456 | 251,109 |
| Income Tax | $(82,222)$ | $(109,859)$ | $(125,133)$ | $(87,960)$ |
| Net income | 213,539 | 410,155 | 442,323 | 163,149 |
| Minoritary Interest | $(18,057)$ | $(12,283)$ | $(5,063)$ | $(3,475)$ |
| Net income for Quarter | 195,482 | 397,872 | 437,260 | 159,674 |


[^0]:    ${ }^{\text {I }}$ The payment of Rescheduled Deposits concluded in August 2005, in accordance with its original schedule, except those deposits that have a pending legal injunction.

