# BBVA Francés 

Buenos Aires, August 10, 2012 - BBVA Frances (NYSE: BFR.N; BCBA: FRA.BA; LATIBEX: BFR.LA) reports consolidated second quarter earnings for fiscal year 2012.

## Annual Highlights

- BBVA Francés obtained net income of AR\$ 330.9 million for the second quarter of 2012. Recurring earnings totaled AR $\$ 320.7$ million, an increase of $34.8 \%$ compared to the second quarter of 2011 and $8.7 \%$ compared to the first quarter of 2012.
- Recurring net financial income grew $54.1 \%$ in the last twelve months. Such increase was mainly due to the steady growth in the volume of intermediation with the private sector.
- As of June 30, 2012, the private sector loan portfolio totaled AR $\$ 23,738.5$ million, $29.1 \%$ higher compared to the same quarter in the previous year. The increase was led by growth of consumer financings and the expansion of lending to small and middle-size companies.
- BBVA Francés continues lead the Argentine financial system in terms of asset quality ratios. As of June 30, 2012, the Bank's non-performing ratio reached $0.71 \%$, with a coverage level of $268.6 \%$.
- Total deposits grew $15 \%$ in annual terms, totaling AR\$ 30,017.9 million as of June 30, 2012 Total deposits denominated in pesos, grew $28.5 \%$ in the last twelve months, whereas deposits denominated in foreign currency declined $34.6 \%$ during the same period.
- BBVA Francés maintains adequate levels of liquidity and solvency. As of June 30, 2012 liquid assets (Cash and due from banks plus Argentine Central Bank (BCRA) bills and notes) represented $34.5 \%$ of the Bank's total deposits. The Bank's capital ratio reached $17.7 \%$ of weighted risk assets; with an excess of capital over the BCRA minimum regulatory requirements of AR $\$ 1.6$ billon.
- On July 5, 2012, the BCRA issued a new regulation, which requires that certain financial institutions to allocate a minimum amount equal to $5 \%$ of total deposits (monthly average of daily balances as of June 2012) to finance investment projects. At least $50 \%$ of such amount must be lent to micro, small and middle size companies, at an annual interest rate of $15.01 \%$ with a minimum term of 36 months.


## Economic Environment

Economic activity continued its downward trend in the second quarter of 2012, as the Monthly Estimator of Economic Activity (EMAE) fell for the first time since July 2009, decreasing $0.5 \%$ compared to May 2011 and accumulating a contraction of o.8\% in 2012.

Deceleration of economic activity was also evident in the Industrial Production Index (EMI) which decreased 2.7\% in annual terms during the second quarter of 2012 from a $2.3 \%$ increase in the first quarter of the year and in the Construction Activity Index (ISAC) which fell 8.8\% in May and accumulated a 4.6\% drop in 2012.

Inflation, as measured by the official Consumer Price Index for Greater Buenos Aires (which is used to calculate the CER index, to which some sovereign bonds are linked) increased by $2.4 \%$ in the second quarter of 2012, slightly below the $2.6 \%$ registered in the previous quarter and totaling an annual rate of growth of $9.9 \%$

The primary fiscal surplus of the national public sector was AR $\$ 2,725$ million in the second quarter of the year, a $55.0 \%$ reduction with respect to the same quarter of 2011. As a result, the total fiscal deficit in the first half of 2012 reached $A R \$ 10,634$ million. This deterioration of the fiscal balance was mainly due to the $32.4 \%$ increase of total public sector spending over the $27.2 \%$ rise of total public sector revenues. Social Security benefits contributes most to the increase in fiscal expending, growing $41.7 \%$ in the first six months of 2012, while transfers to private sector showed the lowest growth rate increasing only $17.8 \%$ during the same period.

Social Security contributions was the only item on the revenues side to show an above-average increase of 31\%, while tax collections increased by $25.7 \%$ in the same period.

In the external sector, the accumulated trade surplus in the second quarter of 2012 reached USD 4,368 million, $3.1 \%$ higher than that recorded in the second quarter of 2011. The performance of the trade balance is the result of total exports of USD 21.364 million ( $-7.8 \%$ ) and total imports of USD 16.997 million (-10.2\%).

In the foreign exchange market, the exchange rate (BCRA reference rate) closed at AR\$ 4.5253 per U.S. dollar on June 30, 2012, increasing $3.35 \%$ compared to the previous quarter.

In the second quarter of 2012, the BCRA stock of international reserves decreased by USD 943 million to USD 46,348 million as of June 30, 2012. During the second
quarter, the BCRA purchased USD 3,785 million, slightly above the purchases during the first quarter of the year.

The Badlar interest rate for private banks decreased 234 basis points in the second quarter of 2012, averaging 12.02\% for the period.

Private sector loans in pesos rose $6.2 \%$ in the second quarter of 2012, while private sector deposits in pesos grew 9.9\%. In contrast, private sector deposits in USD decreased by $24.2 \%$.

## The Bank

BBVA Francés maintained its solid balance structure, the best ratios in terms of asset quality and significant results in the private sector intermediation business, confirming once again the effectiveness of its implemented strategy.

Such strategy consists mainly of the continued development of the products and services the Bank's offers designed to meet clients' needs, focusing on the small-and medium-sized companies and retail segments, with the goal of improving its customers' experience in every contact with the Bank.

To this end, and acknowledging the importance of the growth of small-and medium-sized companies to the development of Argentine economy, the Bank together with the "Agencia Nacional de Promoción Científica y Tecnólogica" (the Argentine National Agency for Science and Technology Development), offers financing for projects with the objective of improving the competitiveness of companies, producing goods and services through technological modernization. As a result, during the second quarter, the Bank had the highest participation in such lines of credit with terms between 3 and 5 years and with fixed interest rates between 10\% and $12 \%$.

The Bank's specialized agribusiness segment participated in 11 national events, including Agroactiva, where it promoted the main short-and medium-term loan products available for the sector, as well as a wide range of agro-insurance services. Furthermore it announced the new benefits of the Agro BBVA Francés Lanpass credit card, including the various commercial agreements at 0\% rate for the 2012-2013 campaign. In addition, the Bank also showed a wide range of special agreements to buy machinery, a special leasing Amarok line with a preferential interest rate, and invitations to participate in the Agro Entrepreneur Award prize. Registration is currently open for entrepreneurs all around the country to participate in the 23rd edition of the 2012 award; and will be open until August 10, 2012.

In foreign trade, with the aim of continuing to offer the best advisory services, and given the recent regulatory changes on imports and exports, the Bank held free, training seminars and workshops for clients, and nonclients, allowing it to strengthen relationships with them.

In the retail segment, BBVA Francés gave new impetus to its loyalty plan in the high income segment, by organizing sports, cultural and entertainment VIP events. In addition, it continues to add important benefits to its established promotions and discounts through strategic alliances: with Lan, T4F and Frávega, focusing on clients' new needs and offering quick and easy solutions. During the quarter, the Bank's clients had access to exclusive pre-sell and discounts for international shows, such as the upcoming presentations of Cirque du Soleil and Madonna.

BBVA Francés launched the new digital platform in order to provide easier, faster and more secure services to its clients. The new service allows customers all-time on line access to their accounts, including statements and credit card information through the Francés net.

During the second quarter of 2012, at the " $1^{\circ}$ Sesión de la Cátedra Abierta de Responsabilidad Social y Ciudadana" ( $1^{\text {st }}$ Session of the Social Responsibility and Citizen Master Class), held by "El Foro Ecuménico Social, the Bank presented the BBVA Francés Social Commitment, with consists of an important investment focused on environmental programs, economic stimulus for agribusiness entrepreneurs and the BBVA Francés scholarship program.

BBVA Francés also continuous it efforts to reduce school absenteeism and dropout rates, encourage integral formation of young people, improve academic achievement, support families in the education process and promote the fundamental education and personal responsibility values. To this end, the BBVA Francés Scholarships Program entered into a strategic commitment with Boca Social to grant 25 scholarships in the La Boca neighborhood; Boca Social will solicit other potential benefactors to add more scholarships and advertise the initiative in Argentina and outside the country. This initiative is added to the overall BBVA Francés Scholarships Program, which offers 1,200 scholarships across the country.

Through those actions, BBVA Francés, not only aspires to be a leader in business growth, but to fulfill its goal of being a Bank of people for people, bringing it closer to the customers, shareholders and society through its principal asset: its employees.

- Foreign currency balances as of June 30, 2012 have been translated into pesos at the reference exchange rate published by the BCRA at such date (\$4.5253/ US\$).
- This press release contains unaudited information that consolidates all of the banking activities of BBVA Banco Francés and its subsidiaries on a line-by-line basis. The Bank's share interest in the Consolidar Group-BBVA Consolidar Seguros S. A. and Consolidar AFJP (in liquidation)-, is shown as Investments in other companies (recorded by the equity method) and the corresponding results are included in Income from Equity Investments.
- Information contained in this press release may differ from the information published by BBVA Group for Argentina, which is prepared according to Spanish accounting standards for all BBVA Group affiliates.


## Financial Information

| Condensed Income Statement (1) <br> (in thousands of pesos except income per share, ADS and perce | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Net Financial Income | 916,735 | 777,899 | 523,108 | 17.8\% | 75.2\% |
| Provision for loan losses | $(18,434)$ | $(58,881)$ | 8,621 | -68.7\% | -313.8\% |
| Net income from services | 437,969 | 417,191 | 343,160 | 5.0\% | 27.6\% |
| Administrative expenses | $(720,297)$ | $(687,280)$ | $(535,616)$ | 4.8\% | 34.5\% |
| Operating income | 615,973 | 448,929 | 339,273 | 37.2\% | 81.6\% |
| Income (Loss) from equity investments | 17,524 | 11,246 | 38,459 | 55.8\% | -54.4\% |
| Income (Loss) from Minority interest | $(9,601)$ | $(7,108)$ | $(4,358)$ | 35.1\% | 120.3\% |
| Other Income/Expenses | $(82,885)$ | 42,500 | 22,177 | -295.0\% | -473.7\% |
| Income tax and Minimum Presumed Tax | $(210,158)$ | $(255,049)$ | $(198,547)$ | -17.6\% | 5.8\% |
| Net income for the period | 330,853 | 240,518 | 197,004 | 37.6\% | 67.9\% |
| Net income per share (2) | 0.62 | 0.45 | 0.37 | 37.6\% | 67.8\% |
| Net income per ADS (3) | 1.85 | 1.35 | 1.10 | 37.6\% | 67.8\% |

(1) Exchange rate: AR\$ 4.5253 Ps $=1$ USD
(2) Assumes $536,877,850$ ordinary shares outstanding at 06/30/2012 and 03/31/2012 and 536,361,306 shares outstanding at 06/30/2011
(3) Each ADS represents three ordinary shares

BBVA Francés total net income as of June 30, 2012 totaled AR\$ 330.9 million. Such result includes non-recurring effects originated mainly by the variations in public bond valuations.

In order to standardize the comparison with previous quarters, the analysis of the variations is made in terms of recurring results.

| Condensed Income Statement PROFORMA <br> in thousands of pesos | Quarter ended$06-30-12$ | Quarter ended$03-31-12$ | Quarter ended$06-30-11$ | $\Delta \%$ quarter ended 03/31/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 03-31-12 | 06-30-11 |
| Net Financial Income | 909,165 | 798,857 | 589,853 | 13.8\% | 54.1\% |
| Provision for loan losses | $(18,434)$ | $(58,881)$ | 8,621 | -68.7\% | -313.8\% |
| Net income from services | 437,969 | 417,191 | 343,160 | 5.0\% | 27.6\% |
| Administrative expenses | $(720,297)$ | $(687,280)$ | $(535,616)$ | 4.8\% | 34.5\% |
| Operating income | 608,403 | 469,887 | 406,018 | 29.5\% | 49.8\% |
| Income (Loss) from equity investments | 17,524 | 8,483 | 38,459 | 106.6\% | -54.4\% |
| Income (Loss) from Minority interest | $(9,601)$ | $(7,108)$ | $(4,358)$ | 35.1\% | 120.3\% |
| Other Income/Expenses | $(82,885)$ | 5,881 | 22,177 | -1509.3\% | -473.7\% |
| Income tax and Minimum Presumed Tax | $(212,741)$ | $(182,056)$ | $(224,450)$ | 16.9\% | -5.2\% |
| Net income for the period | 320,700 | 295,087 | 237,846 | 8.7\% | 34.8\% |

As of June 30, 2012, BBVA Francés had recurring net income of AR\$ 320.7 million, an increase of $34.8 \%$ compared to June 30, 2011 and 8.7\% compared to the first quarter of 2012.

The increase in net financial income, 54.1\% and 13.8\% compared to the same quarter of 2011 and to the previous quarter, respectively, was due to significant growth in the volume of intermediation with the private business sector and in the private spread.

In accordance with the Bank's internal provisioning policy and the results of the analysis of the variables of such policy, the Bank made an adjustment to cyclical provisions in April 2012, which resulted in a 68.7\%
decrease in the line item provisions for loan losses during the second quarter.

Net income from services grew $27.6 \%$ in the last twelve months and $5 \%$ compared to the previous quarter.

Administrative expenses also increased 34.5\% compared to the same quarter of 2011 and $4.8 \%$ compared to the first quarter of 2012.

It is important to emphasize that, as of June 30, 2011, the line item Income/Loss from Equity Investments included the gains generated by the sale of Consolidar Seguros de Retiro S.A.

Other/income expenses registered a loss during the quarter, mainly due to higher charges on provisions for other contingencies and by the impact of the new salary
agreement signed with the labor union over unused vacation days and the adjustment of seniority bonus awards.

| Main figures <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Return on Average Assets (1) | 3.3\% | 2.4\% | 2.4\% | 36.7\% | 38.4\% |
| Return on Average Shareholders' Equity | 31.0\% | 24.1\% | 25.0\% | 28.4\% | 23.7\% |
| Net fee Income as a \% of Recurrent Operating Income | 32.5\% | 34.3\% | 36.8\% | -5.2\% | -11.6\% |
| Net fee Income as a \% of Administrative Expenses | 60.8\% | 60.7\% | 64.1\% | 0.2\% | -5.1\% |
| Adm. Expenses as a \% of Recurrent Operating Income (2) | 53.5\% | 56.5\% | 57.4\% | -5.4\% | -6.9\% |

(1) Annualized.
(2) Adm. Expenses / (Net financial income + Net income from services)

The book value version of the income statement is considered in the line item analysis.

## Net Financial Income

Net financial income showed significant increases of $75.2 \%$ and $17.8 \%$ compared to the same quarter of 2011 and to the previous quarter, respectively.

Net income from intermediation with the private sector increased 81.9\% compared to the same quarter of 2011 and $19.7 \%$ compared to the first quarter of 2012 , mainly
due to an increase in business volume of $20.5 \%$ in annual terms, together with improvement in the spreads. Such items were the main pillars of the steady growth in net income

Net financial income includes the non-recurring income originated by variations of public securities.

| Net financial income <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Net financial income | 916,735 | 777,899 | 523,108 | 17.8\% | 75.2\% |
| Net income from financial intermediation | 596,770 | 498,608 | 328,114 | 19.7\% | 81.9\% |
| CER adjustment | 33,110 | 32,096 | 30,980 | 3.2\% | 6.9\% |
| Income from securities and short term investments | 158,648 | 148,582 | 65,648 | 6.8\% | 141.7\% |
| Interest on Government guaranteed loans | 1,598 | 1,014 | 12,919 | 57.6\% | -87.6\% |
| Foreign exchange difference | 49,746 | 44,102 | 54,564 | 12.8\% | -8.8\% |
| Others | 76,863 | 53,497 | 30,883 | 43.7\% | 148.9\% |

## Income from Public and Private Securities

The Bank has the discretion to mark-to-market its total public bonds portfolio; because of that, such income includes the unrealized losses/gains from variations in the valuations of the portfolio.

The price variation of such portfolio totaled a gain of AR\$ 7.6 million during the quarter, whereas in the previous quarter and in the second quarter of 2011, it registered losses of $A R \$ 20.9$ million and $A R \$ 66.7$ million, respectively.

| Income from securities and short-term investments <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Income from securities and short-term investments | 158,648 | 148,582 | 65,648 | 6.8\% | 141.7\% |
| Holdings booked at fair value | 56,160 | 44,625 | $(4,985)$ | 25.8\% | -1226.5\% |
| Bills and Notes from the Central Bank | 105,724 | 105,246 | 70,159 | 0.5\% | 50.7\% |
| Other fixed income securities | $(3,236)$ | $(1,289)$ | 474 | 151.0\% | -782.7\% |
| CER adjustment | 33,152 | 32,144 | 31,022 | 3.1\% | 6.9\% |

## Net Income from Services

Net Income from services grew $27.6 \%$ and 5.0\% compared to the same quarter of the previous year and to the first quarter of 2012 , respectively.

Service charge income grew in both annual and quarterly terms by $28.4 \%$ and $8.6 \%$, respectively. Such increase was driven mainly by: higher consumption in credit cards,
higher level of activity in deposits accounts and higher insurance sales.

Service charge expenses grew mainly due to the increase in promotions related to the LANPASS kilometers program and other promotions.

| Net income from services <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended $06 / 30 / 12$ vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Net income from services | 437,969 | 417,191 | 343,160 | 5.0\% | 27.6\% |
| Service charge income | 593,947 | 546,788 | 462,569 | 8.6\% | 28.4\% |
| Service charges on deposits accounts | 141,596 | 135,810 | 115,638 | 4.3\% | 22.4\% |
| Credit cards and operations | 213,034 | 187,918 | 150,386 | 13.4\% | 41.7\% |
| Insurance | 62,160 | 56,413 | 45,044 | 10.2\% | 38.0\% |
| Capital markets and securities activities | 4,906 | 1,789 | 6,495 | 174.2\% | -24.5\% |
| Fees related to foreign trade | 18,108 | 18,473 | 20,330 | -2.0\% | -10.9\% |
| Other fees | 154,142 | 146,385 | 124,676 | 5.3\% | 23.6\% |
| Services Charge expense | $(155,978)$ | $(129,597)$ | $(119,409)$ | 20.4\% | 30.6\% |

## Administrative Expenses

Administrative expenses increased $34.5 \%$ during the last twelve months and $4.8 \%$ in the second quarter of 2012.

Personnel expenses increased $43.1 \%$ in annual terms. It is important to mention that the merger with Consolidar Comercializadors closed on July 20011; as a result there is a change in the basis of comparison. Such increase also reflects the salary increases agreed with the labor union.

General expenses increased $23.8 \%$ in the last twelve months, mainly due to higher tax charges and higher service tariffs (removal of subsidies), together with charges directly related to the higher activity level.

During the second quarter of 2012, personnel expenses remained at a similar level to that of the previous quarter; however general expenses increased. The principal variations are on electricity, communications and transportation via armored money carriers, as consequence of increased consumption. Advertisement expenses and taxes, also increased for seasonal reasons.

As of June 30, 2012, the Bank and its subsidiaries had 5,109 -employees. The branch office network totaled 270 offices, including 243 consumer branch offices and 27 branch offices specializing in the middle-market segment. Corporate banking included 7 business units grouped by industry. Complementing its distribution network, the Bank has 10 in-company branches and 2 point of sale outlets, 656 ATMs and 697 quick deposit boxes ("ODBs").

| Administrative expenses <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Administrative expenses | $(720,297)$ | $(687,280)$ | $(535,616)$ | 4.8\% | 34.5\% |
| Personnel expenses | $(423,336)$ | $(409,397)$ | $(295,747)$ | 3.4\% | 43.1\% |
| Electricity and Communications | $(14,981)$ | $(13,495)$ | $(9,941)$ | 11.0\% | 50.7\% |
| Advertising and Promotion | $(28,444)$ | $(25,364)$ | $(29,830)$ | 12.1\% | -4.6\% |
| Honoraries | $(10,794)$ | $(9,732)$ | $(8,814)$ | 10.9\% | 22.5\% |
| Taxes | $(56,888)$ | $(50,034)$ | $(49,861)$ | 13.7\% | 14.1\% |
| Organization and development expenses | $(9,623)$ | $(8,737)$ | $(6,930)$ | 10.1\% | 38.9\% |
| Amortizations | $(19,503)$ | $(18,408)$ | $(15,844)$ | 5.9\% | 23.1\% |
| Other | $(156,728)$ | $(152,113)$ | $(118,649)$ | 3.0\% | 32.1\% |

## Other Income / Expenses

Other income/expenses totaled a loss of AR\$ 82.9 million during the second quarter of 2012.

Such loss was mainly due to higher charges in provisions for other contingencies, in addition to the impact of the new salary increase on the stock of unused vacations days, the adjustment of benefits due to employees for years of service and pre-paid healthcare expenses.

It is important to mention that the previous quarter included a gain corresponding to the sale of the building located at 169 Independencia Street, Ciudad Autónoma de Buenos Aires.

## Income from Equity Investments

Income from equity investments sets forth net income from related companies that are not consolidated.

During the second quarter 2012, a gain of 17.5 million was recorded, mainly due to the Bank's stake in Rombo Compañia Financiera and in Interbanking.

## Balance and activity

## Total Public Sector Exposure

Exposure to the public sector's national treasury maintained a similar level than the previous quarter. However compared to the same quarter of 2011; it decreased $27.7 \%$, mainly due to the sale of part of the portfolio and lower valuations.

The Bank's portfolio of BCRA bills and notes increased $13.7 \%$ during the second quarter of 2012 and $79.3 \%$ in the last twelve months.

As of June 30, 2012, public sector national treasury assets represented $5.0 \%$ of the Bank's total assets. Total exposure to BCRA's bills and notes net of holdings linked to reverse repo transactions, represented $9.1 \%$ of the Bank's total assets.

Total exposure to the public sector includes public debt of the national treasury through public securities, guaranteed loans and trusts, as well as, BCRA's bills and notes.

| Exposure to the Public Sector | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands of pesos except percentages) | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Public Sector - National Government | 1,973,906 | 2,010,948 | 2,728,670 | -1.8\% | -27.7\% |
| Loans to the Federal government \& Provinces | 32,021 | 39,314 | 121,492 | -18.6\% | -73.6\% |
| Total bond portfolio | 1,769,283 | 1,799,032 | 2,441,048 | -1.7\% | -27.5\% |
| Holdings book at fair value | 1,744,902 | 1,778,587 | 2,424,085 | -1.9\% | -28.0\% |
| Holdings book at amortized cost | 164 | 164 | 170 | 0.0\% | -3.5\% |
| Allow ances | (186) | (186) | (190) | 0.0\% | -2.1\% |
| Bills and Notes from Central Bank | 3,994,977 | 3,966,280 | 2,376,293 | 0.7\% | 68.1\% |
| Own portfolio | 3,594,504 | 3,160,919 | 2,004,357 | 13.7\% | 79.3\% |
| Reverse repo w/Central Bank | $(400,473)$ | $(805,361)$ | $(371,936)$ | -50.3\% | 7.7\% |
| Total exposure to the Public Sector | 5,968,883 | 5,977,228 | 5,104,963 | -0.1\% | 16.9\% |
| Total exposure to the Public Sector without repos | 5,568,410 | 5,171,867 | 4,733,027 | 7.7\% | 17.7\% |

## Loan Portfolio

The private sector loan portfolio totaled $\mathrm{AR} \$ 23.8$ billion, as of June 30, 2012, increasing 29.1\% in the last twelve months and $2.5 \%$ in the last quarter.

Consumer financing as well as for small-and medium sizecompanies led such expansion, growing in annual terms AR\$ 2.8 million (35\%) and AR\$ 1.1 million (25\%), respectively. In addition, the corporate portfolio registered an outstanding performance in the same period, increasing AR\$ 1.5 million (24\%).

Growth in the small-and medium-size companies segment was based on the increase in the financial loans, leasing and discounted notes, which offset the decrease in loans to finance foreign trade operations.

Growth in the retail segment was due to personal loans, credit cards and car loans. Finally, the increase in the corporate portfolio reflected higher advances and other loans.

Compared to the previous quarter, consumer financing through growth in credit cards, personal loans, and card loans showed a significant increase.

The commercial portfolio, for both small-and mediumsize companies, as well as the corporate segment, maintained similar levels, with increased advances, and discounted notes, partially offsetting a decrease in loans to finance foreign trade operations.

| Net loans <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended $06 / 30 / 12$ vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Private \& Financial sector loans | 23,738,521 | 23,154,552 | 18,386,111 | 2.5\% | 29.1\% |
| Advances | 3,933,575 | 3,419,991 | 2,884,498 | 15.0\% | 36.4\% |
| Discounted and purchased notes | 3,540,496 | 3,090,667 | 2,452,570 | 14.6\% | 44.4\% |
| Consumer Mortgages | 705,128 | 725,049 | 844,538 | -2.7\% | -16.5\% |
| Car secured loans | 1,964,630 | 1,840,775 | 1,171,505 | 6.7\% | 67.7\% |
| Personal loans | 4,177,846 | 3,951,312 | 3,014,398 | 5.7\% | 38.6\% |
| Credit cards | 3,773,470 | 3,501,314 | 2,877,488 | 7.8\% | 31.1\% |
| Loans to financial sector | 1,122,126 | 1,003,355 | 688,227 | 11.8\% | 63.0\% |
| Other loans | 4,536,017 | 5,723,216 | 4,638,296 | -20.7\% | -2.2\% |
| Unaccrued interest | $(55,622)$ | $(77,541)$ | $(34,275)$ | -28.3\% | 62.3\% |
| Adjustment and accrued interest \& exchange differences receivable | 503,844 | 456,015 | 240,686 | 10.5\% | 109.3\% |
| Less: Allowance for loan losses | $(462,989)$ | $(479,601)$ | $(391,820)$ | -3.5\% | 18.2\% |
| Loans to public sector | 32,021 | 39,314 | 121,492 | -18.6\% | -73.6\% |
| Loans to public sector | 8,571 | 17,283 | 41,509 | -50.4\% | -79.4\% |
| Adjustment and accrued interest \& exchange differences receivable | 23,450 | 22,031 | 79,983 | 6.4\% | -70.7\% |
| Net total loans | 23,770,542 | 23,193,866 | 18,507,603 | 2.5\% | 28.4\% |

## Asset Quality

As of June 30, 2012, the asset quality ratio (nonperforming loans/total loans) was $0.71 \%$, while the coverage ratio (provisions/non-performing loans) reached 268.8\%.

The loan portfolio showed signs of deterioration compared to the second quarter of 2011 and to the first quarter of 2012. However, BBVA Francés continuous to be a leader in the sector in terms of asset quality.

| Asset quality ratios <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Non-performing loans (1) | 172,369 | 136,202 | 91,842 | 26.6\% | 87.7\% |
| Allowance for loan losses | $(462,989)$ | $(479,601)$ | $(391,820)$ | -3.5\% | 18.2\% |
| Non-performing loans/net total loans | 0.71\% | 0.58\% | 0.49\% | 23.6\% | 46.4\% |
| Non-performing private loans/net private loans | 0.71\% | 0.58\% | 0.49\% | 23.6\% | 45.6\% |
| Allowance for loan losses/non-performing loans | 268.60\% | 352.12\% | 426.62\% | -23.7\% | -37.0\% |
| Allowance for loan losses/net total loans | 1.91\% | 2.47\% | 2.07\% | -22.8\% | -7.8\% |

(1) Non-performing loans include: all loans to borrow ers classified as "Problem", "Deficient Servicing", "High Insolvency Risk", "Difficult Recovery", "Irrecoverable" and "Irrecoverable for Technical Decision" according to the new Central Bank debtor classification system.

The following table shows the evolution of provisions for loan losses, including charges relating to transactions recorded under "Other receivables" from financial intermediation.

As previously mentioned, an adjustment resulting in a decrease was made to cyclical provisions during the quarter.

| Evolution of provisions <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Balance at the beginning of the quarter | 483,098 | 448,742 | 425,077 | 7.7\% | 13.6\% |
| Increase / decrease | 18,434 | 58,881 | $(8,621)$ | -68.7\% | -313.8\% |
| Provision increase / decrease - Exchange rate difference | 1,400 | 911 | 621 | 53.7\% | -125.4\% |
| Decrease | $(36,409)$ | $(25,436)$ | $(21,017)$ | 43.1\% | 73.2\% |
| Balance at the end of the quarter | 466,523 | 483,098 | 396,060 | -3.4\% | 17.8\% |

## Deposits

Total deposits reached AR\$ 30.0 billion as of June 30, 2012, an increase of $15 \%$ in annual terms, and maintained a similar level compared to the first quarter of 2012.

In the last twelve months, both sight accounts as well as time deposits registered growth, increasing $28.5 \%$ and $12.3 \%$, respectively.

Sight accounts grew $7.9 \%$ compared to the previous quarter, whereas time deposits fell by $4.2 \%$ mainly due to a decline in foreign currency deposits.

Currency deposits denominated in pesos increased 28.3\% in the last twelve months and $7.8 \%$ in the last quarter.

Deposits denominated in foreign currency fell 34.6\% and $30.4 \%$ compared to the same quarter of 2011 and to the previous quarter, respectively.

At June 30, 2012 deposits denominated in foreign currency reached AR\$ 3.7 billion (equivalent to US\$ 0.8 billion), representing only $12.2 \%$ of the Bank's total deposits.

| Total deposits <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Total deposits | 30,017,872 | 29,691,499 | 26,107,143 | 1.1\% | 15.0\% |
| Current accounts | 8,369,667 | 7,260,198 | 6,206,011 | 15.3\% | 34.9\% |
| Peso denominated | 8,366,575 | 7,241,118 | 6,199,094 | 15.5\% | 35.0\% |
| Foreign currency | 3,092 | 19,080 | 6,917 | -83.8\% | -55.3\% |
| Saving accounts | 9,136,299 | 9,437,885 | 8,831,035 | -3.2\% | 3.5\% |
| Peso denominated | 6,912,868 | 6,183,424 | 5,349,607 | 11.8\% | 29.2\% |
| Foreign currency | 2,223,431 | 3,254,461 | 3,481,428 | -31.7\% | -36.1\% |
| Time deposits | 11,736,105 | 12,255,761 | 10,450,636 | -4.2\% | 12.3\% |
| Peso denominated | 10,548,663 | 10,509,097 | 8,588,008 | 0.4\% | 22.8\% |
| CER adjusted time deposits | 1,052 | 997 | 721 | 5.5\% | 45.9\% |
| Foreign currency | 1,186,390 | 1,745,667 | 1,861,907 | -32.0\% | -36.3\% |
| Investment Accounts | 143,864 | 181,568 | 83,107 | -20.8\% | 73.1\% |
| Peso denominated | 143,864 | 181,568 | 83,107 | -20.8\% | 73.1\% |
| Other | 631,937 | 556,087 | 536,354 | 13.6\% | 17.8\% |
| Peso denominated | 392,538 | 330,149 | 304,018 | 18.9\% | 29.1\% |
| Foreign currency | 239,399 | 225,938 | 232,336 | 6.0\% | 3.0\% |
| Rescheduled deposits + CEDROS (*) | 31,665 | 34,989 | 45,027 | -9.5\% | -29.7\% |
| Peso denominated | 31,665 | 34,989 | 45,027 | -9.5\% | -29.7\% |
| Total deposits + Rescheduled deposits \& CEDROS | 30,049,537 | 29,726,488 | 26,152,170 | 1.1\% | 14.9\% |

(*) In August 2005, the payments of rescheduled deposits were finalized, only those deposits that have a pending court case remain outstanding.

## Other Funding Sources

Other funding sources totaled AR\$ 1.5 billion as of June 30, 2012, an increased compared to the same quarter of 2011 and to the previous quarter. Such growth was due to the issuances of negotiable obligations by both the Bank and PSA Finance together with higher financing lines from other banks.

In August 2011, PSA Finance issued its Series 3 Notes for AR $\$ 70$ million, maturing on August 2013. Then, it issued its Series 5 Notes for AR $\$ 70$ million, maturing in 18
months and its Series 6 Notes for AR\$ 30 million, maturing in 9 months.

In addition, in January 2012, BBVA Francés issued its second series of negotiable obligations, which achieved a high level of demand and allowed the expansion of the original amount, to AR $\$ 148.9$ million.
$45.3 \%$ of the balances shown in the table below were denominated in foreign-currency at the end of the second quarter of2012.

| Other funding sources | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands of pesos except percentages) | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Lines from other banks | 866,984 | 754,368 | 479,784 | 14.9\% | 80.7\% |
| Senior Bonds | 624,093 | 534,093 | 60,000 | 16.9\% | 940.2\% |
| Other banking liabilities | 1,491,077 | 1,288,461 | 539,784 | 15.7\% | 176.2\% |
| Subordinated Debt | - | - | - | - |  |
| Total other funding sources | 1,491,077 | 1,288,461 | 539,784 | 15.7\% | 176.2\% |

## Capitalization

As of June 30, 2012, the Bank's total shareholders' equity totaled AR\$ 4.4 billion, while the excess over BCRA Minimum Capital Requirements was AR\$ 1.6 billon. On
the same date, the capital ratio reached $17.7 \%$ of assets adjusted to risk.

It should be noted that 516,544 ordinary shares were issued as part of the Consolidar Comercializadora merger in September 2011.

| Capitalization <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Capital Stock | 536,878 | 536,878 | 536,361 | 0.0\% | 0.1\% |
| Issuance premiums | 182,511 | 182,511 | 175,132 | 0.0\% | 4.2\% |
| Adjustments to stockholders equity | 312,979 | 312,979 | 312,979 | 0.0\% | 0.0\% |
| Subtotal | 1,032,368 | 1,032,368 | 1,024,472 | 0.0\% | 0.8\% |
| Reserves on Profits | 2,835,889 | 2,835,889 | 1,042,021 | 0.0\% | 172.2\% |
| Unappropriated retained earnings | 571,371 | 240,518 | 1,180,777 | 137.6\% | -51.6\% |
| Unrealized valuation difference | - | - | - | - | - |
| Total stockholders 'equity | 4,439,628 | 4,108,775 | 3,247,270 | 8.1\% | 36.7\% |


| Central Bank Requirements <br> (in thousands of pesos except percentages) | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06-30-12 | 03-31-12 | 06-30-11 | 03-31-12 | 06-30-11 |
| Central Bank Minimum Capital Requirements | 2,873,914 | 2,583,744 | 2,302,436 | 11.2\% | 24.8\% |
| Central Bank Minimum Capital Requirements (a, b) | 2,776,111 | 2,414,496 | 2,075,779 | 15.0\% | 33.7\% |
| Market Risk | - | 58,150 | 130,972 | -100.0\% | -100.0\% |
| Increase in capital requirements related to custody | 97,803 | 111,098 | 95,685 | -12.0\% | 2.2\% |
| a) Central Bank Minimum Capital Requirements | 2,776,111 | 2,414,496 | 2,075,779 | 15.0\% | 33.7\% |
| Allocated to Asset at Risk | 1,859,838 | 1,873,357 | 1,539,969 | -0.7\% | 20.8\% |
| Allocated to Immobilized Assets | 143,766 | 160,426 | 106,644 | -10.4\% | 34.8\% |
| Interest Rate Risk | 328,323 | 313,444 | 251,499 | 4.7\% | 30.5\% |
| Loans to Public Sector and Securities in Investment | 69,790 | 67,269 | 177,667 | 3.7\% | -60.7\% |
| Market Risk | 70,563 | - | - | - | - |
| Operational Risk | 303,831 | - | - | - | - |
| b) Minimum capital required for Pension Funds (AFJPs) to act as securities custodian and registrar of mortgage notes | 400,000 | 444,391 | 400,000 | -10.0\% | 0.0\% |
| $5 \%$ of the securities in custody and book-entry notes | 400,000 | 444,391 | 400,000 | -10.0\% | 0.0\% |
| Bank Capital Calculated under Central Bank Rules | 4,514,101 | 4,206,896 | 3,314,189 | 7.3\% | 36.2\% |
| Core Capital | 3,868,256 | 3,868,256 | 2,854,784 | 0.0\% | 35.5\% |
| Minority Interest | 205,899 | 181,773 | 143,963 | 13.3\% | 43.0\% |
| Supplemental Capital | 542,754 | 253,641 | 398,699 | 114.0\% | 36.1\% |
| Deductions | $(102,808)$ | $(96,774)$ | $(83,257)$ | 6.2\% | 23.5\% |
| Excess over Required Capital | 1,640,187 | 1,623,152 | 1,011,753 | 1.0\% | 62.1\% |
| Capital Ratio (Central Bank rules) | 17.7\% | 16.3\% | 14.3\% | 8.6\% | 23.4\% |
| Excess over Required Capital as a \% of Shareholders'Equity | 36.9\% | 39.5\% | 31.2\% | -6.5\% | 18.6\% |

## Additional Information

|  | Quarter ended |  |  | $\Delta \%$ quarter ended 06/30/12 vs <br> quarter ended |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (in thousands of pesos except percentages) | $06-30-12$ | $03-31-12$ | $06-30-11$ | $03-31-12$ | $06-30-11$ |
| Exchange rate | 4.53 | 4.38 | 4.11 | $3.4 \%$ | $10.1 \%$ |
| Quarterly CER adjustment | $2.59 \%$ | $2.48 \%$ | $2.43 \%$ | $4.3 \%$ | $6.3 \%$ |

This press release contains or may contain certain forward-looking statements within the meaning of the United States Securities Litigation Reform Act of 1995, including, among other things, concerning the prospects of the Argentine economy, BBVA Francés' earnings, business plans, cost-reduction plans, and capitalization plan, and trends affecting BBVA Francés' financial condition or results of operations. Any forward-looking statements included in this press release are based on current expectations and estimates, but actual results and events may differ materially from anticipated future results and events. Certain factors which could cause the actual results and events to differ materially from the expected results or events include: (1) changes in domestic or international stock market prices, exchange rates or interest rates; (2) macroeconomic, regulatory, political or governmental changes; (3) changes in the markets for BBVA Francés' products and services; (4) increased competition; (5) changes in technology; or (6) changes in the financial condition, creditworthiness or solvency of the customers, debtors or counterparties of BBVA Francés. Additional factors that could cause the actual results or events to differ materially from the expected results or events are described in the reports filed by BBVA Francés with the United States Securities and Exchange Commission ("SEC"), including, but not limited to, BBVA Francés' annual report on Form 20-F and exhibits thereto. BBVA Francés does not undertake to revise or update any of the information contained herein under any circumstances, including if at any moment following dissemination of such information it is no longer accurate or complete.

## Conference Call

A conference call to discuss second quarter earnings will be held on Friday, August 10, 2012, at 11:30 am New York time -12.30 pm Buenos Aires time. If you are interested in participating, please dial (888) 481-2849 within the U.S. or +1 (719) 325-2465 outside the U.S. at least 5 minutes prior to our conference. Confirmation code: 2404061.

For digital replay dial (888 2031112 or +1 (719) 457-0820 Confirmation code: 2404061

## Internet

This press release is also available at BBVA Francés web site:
www.bbvafrances.com.ar

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BBVA Banco Francés S.A. and subsidiaries (Grupo Consolidar: by the equity method) BALANCE SHEET (in thousands of pesos)

|  | 06-30-12 | 03-31-12 | 12-31-11 | 06-30-11 |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | 6,363,409 | 6,687,672 | 6,353,392 | 6,973,953 |
| Government and Private Securities | 5,760,412 | 5,764,513 | 5,547,755 | 4,815,348 |
| Holdings booked at fair value | 1,744,902 | 1,778,587 | 2,081,053 | 2,424,085 |
| Holdings booked at amortized cost | 164 | 164 | 164 | 170 |
| Trading account (listed securities) |  |  |  |  |
| Available for sale |  |  |  | - |
| Reverse repo w/Central Bank |  | - |  | 371,936 |
| Unlisted |  |  |  |  |
| Listed Private Securities | 20,555 | 19,668 | 18,750 | 14,990 |
| Bills and Notes from the Central Bank | 3,994,977 | 3,966,280 | 3,447,972 | 2,004,357 |
| Less: Allowances | (186) | (186) | (184) | (190) |
| Loans | 23,770,542 | 23,193,866 | 22,875,887 | 18,507,603 |
| Loans to the private \& financial sector | 23,738,521 | 23,154,552 | 22,829,860 | 18,386,111 |
| Advances | 3,933,575 | 3,419,991 | 2,881,498 | 2,884,498 |
| Discounted and purchased notes | 3,540,496 | 3,090,667 | 3,412,091 | 2,452,570 |
| Secured with mortgages | 705,128 | 725,049 | 915,156 | 844,538 |
| Car secured loans | 1,964,630 | 1,840,775 | 1,651,776 | 1,171,505 |
| Personal loans | 4,177,846 | 3,951,312 | 3,761,698 | 3,014,398 |
| Credit cards | 3,773,470 | 3,501,314 | 3,448,437 | 2,877,488 |
| Loans to financial sector | 1,122,126 | 1,003,355 | 1,045,641 | 688,227 |
| Other loans | 4,536,017 | 5,723,216 | 5,829,606 | 4,638,296 |
| Less: Unaccrued interest | $(55,622)$ | $(77,541)$ | $(89,332)$ | $(34,275)$ |
| Plus: Interest \& FX differences receivable | 503,844 | 456,015 | 418,262 | 240,686 |
| Less: Allowance for loan losses | $(462,989)$ | $(479,601)$ | $(444,973)$ | $(391,820)$ |
| Public Sector loans | 32,021 | 39,314 | 46,027 | 121,492 |
| Principal | 8,571 | 17,283 | 25,045 | 41,509 |
| Plus: Interest \& FX differences receivable | 23,450 | 22,031 | 20,982 | 79,983 |
| Other banking receivables | 1,161,129 | 1,683,754 | 1,948,285 | 874,172 |
| Repurchase agreements | 400,769 | 848,100 | 1,077,218 | 334,826 |
| Unlisted private securities | 3,663 | 613 | 13,424 | 1,684 |
| Unlisted Private securities :Trustees |  |  |  | 119 |
| Other banking receivables | 760,231 | 838,538 | 861,412 | 541,783 |
| Less: provisions | $(3,534)$ | $(3,497)$ | $(3,769)$ | $(4,240)$ |
| Investments in other companies | 126,097 | 115,682 | 137,222 | 127,447 |
| Intangible assets | 95,619 | 88,642 | 80,978 | 76,303 |
| Organization and development charges | 95,619 | 88,642 | 80,978 | 76,303 |
| Other assets | 2,211,690 | 2,147,013 | 2,037,488 | 1,659,409 |
| Total Assets | 39,488,898 | 39,681,142 | 38,981,007 | 33,034,235 |
| Deposits | 30,049,537 | 29,726,488 | 29,255,768 | 26,152,170 |
| Current accounts | 8,369,667 | 7,260,198 | 6,755,406 | 6,206,011 |
| Saving accounts | 9,136,299 | 9,437,885 | 9,489,761 | 8,831,035 |
| Time deposits | 11,736,105 | 12,255,761 | 12,234,070 | 10,450,636 |
| Investment Accounts | 143,864 | 181,568 | 220,527 | 83,107 |
| Rescheduled deposits CEDROS | 31,665 | 34,989 | 38,285 | 45,027 |
| Other deposits | 631,937 | 556,087 | 517,719 | 536,354 |
| Other banking Liabilities | 3,483,361 | 4,176,342 | 4,268,328 | 2,517,333 |
| Other provisions | 489,715 | 403,699 | 395,000 | 354,527 |
| Other contingencies | 489,248 | 403,235 | 394,533 | 354,089 |
| Guarantees | 467 | 464 | 467 | 438 |
| Other liabilities | 935,564 | 1,185,976 | 1,120,901 | 700,043 |
| Minority interest | 91,093 | 79,862 | 72,753 | 62,892 |
| Total Liabilities | 35,049,270 | 35,572,367 | 35,112,750 | 29,786,965 |
| Total Stockholders' equity | 4,439,628 | 4,108,775 | 3,868,257 | 3,247,270 |
| Total liabilities + stockholders' equity | 39,488,898 | 39,681,142 | 38,981,007 | 33,034,235 |

BBVA Banco Francés S.A. and subsidiaries (Grupo Consolidar: by the equity method)
INCOME STATEMENT (in thousands of pesos)

|  | 06-30-12 | 03-31-12 | 12-31-11 | 06-30-11 |
| :---: | :---: | :---: | :---: | :---: |
| Financial income | 1,360,177 | 1,291,879 | 1,463,154 | 803,607 |
| Interest on Cash and Due from Banks | - | - | - | 1 |
| Interest on Loans Granted to the Financial Sector | 59,534 | 57,392 | 50,793 | 26,529 |
| Interest on Overdraft | 149,897 | 152,667 | 136,402 | 88,666 |
| Interest on Discounted and purchased notes | 114,702 | 134,566 | 118,987 | 62,145 |
| Interest on Mortgages | 28,404 | 30,337 | 34,447 | 30,119 |
| Interest on Car Secured Loans | 95,012 | 82,829 | 65,858 | 41,132 |
| Interest on Credit Card Loans | 156,795 | 140,697 | 111,347 | 84,215 |
| Interest on Financial Leases | 38,740 | 38,191 | 36,045 | 26,186 |
| Interest on Other Loans | 388,472 | 364,656 | 349,223 | 241,830 |
| From Other Banking receivables | 8,297 | 9,777 | 10,542 | 7,775 |
| Interest on Government Guaranteed Loans Decree 1387/01 | 1,598 | 1,014 | 6,218 | 12,919 |
| Income from Securities and Short Term Investments | 158,648 | 148,582 | 381,062 | 65,648 |
| Net Income from options | (766) | 1,021 | 454 | (552) |
| CER | 33,152 | 32,144 | 27,837 | 31,022 |
| Foreign exchange difference | 49,746 | 44,102 | 51,336 | 54,564 |
| Other | 77,946 | 53,904 | 82,603 | 31,408 |
| Financial expenses | -443,442 | -513,980 | -487,330 | $(280,499)$ |
| Interest on Current Account Deposits | - | - | - | (3) |
| Interest on Saving Account Deposits | $(2,661)$ | $(2,866)$ | $(2,755)$ | $(2,114)$ |
| Interest on Time Deposits | $(321,882)$ | $(397,379)$ | $(380,253)$ | $(219,572)$ |
| Interest on Other Banking Liabilities | $(38,221)$ | $(38,377)$ | $(32,707)$ | $(10,728)$ |
| Other interests (includes Central Bank) | (490) | $(3,273)$ | $(2,480)$ | (332) |
| CER | (42) | (48) | (39) | (42) |
| Bank Deposit Guarantee Insurance system mandatory contributions | $(13,003)$ | $(12,684)$ | $(12,410)$ | $(10,594)$ |
| Mandatory contributions and taxes on interest income | $(66,826)$ | $(57,925)$ | $(52,488)$ | $(37,141)$ |
| Other | (317) | $(1,428)$ | $(4,198)$ | 27 |
| Net financial income | 916,735 | 777,899 | 975,824 | 523,108 |
| Provision for loan losses | $(18,434)$ | $(58,881)$ | $(40,197)$ | 8,621 |
| Income from services, net of other operating expenses | 437,969 | 417,191 | 402,072 | 343,160 |
| Administrative expenses | $(720,297)$ | $(687,280)$ | $(651,417)$ | $(535,616)$ |
| Income (loss) from equity investments | 17,524 | 11,246 | 4,605 | 38,459 |
| Net Other income | $(82,885)$ | 42,500 | $(10,476)$ | 22,177 |
| Income (loss) from minority interest | $(9,601)$ | $(7,108)$ | $(5,868)$ | $(4,358)$ |
| Income before tax | 541,011 | 495,567 | 674,543 | 395,551 |
| Income tax | $(210,158)$ | $(255,049)$ | $(176,161)$ | $(198,547)$ |
| Net income | 330,853 | 240,518 | 498,382 | 197,004 |

BBVA Banco Francés S.A. and subsidiaries (Grupo Consolidar consolidated on a line by line basis)

|  | $06-30-12$ | $03-31-12$ | $12-31-11$ | $06-30-11$ |
| :--- | ---: | ---: | ---: | ---: |
| Cash and due from banks | $6,363,464$ | $6,688,000$ | $6,353,428$ | $6,974,023$ |
| Government Securities | $5,800,575$ | $5,810,018$ | $5,565,029$ | $4,821,760$ |
| Loans | $23,812,541$ | $23,234,238$ | $22,875,885$ | $18,507,603$ |
| Other Banking Receivables | $1,161,129$ | $1,683,754$ | $1,948,285$ | 874,172 |
| Assets Subject to Financial Leasing | 913,071 | 898,920 | 907,087 | 671,094 |
| Investments in other companies | 115,722 | 104,654 | 126,288 | 113,001 |
| Other assets | $1,426,097$ | $1,367,744$ | $1,229,643$ | $1,081,111$ |
| Total Assets | $39,592,599$ | $39,787,328$ | $39,005,645$ | $33,042,764$ |
| Deposits | $30,049,449$ | $29,715,490$ | $29,165,704$ | $26,066,775$ |
| Other banking liabilities | $3,484,725$ | $4,177,340$ | $4,268,519$ | $2,517,333$ |
| Minority interest | 99,970 | 89,299 | 82,109 | 75,253 |
| Other liabilities | $1,518,827$ | $1,696,424$ | $1,621,056$ | $1,136,133$ |
| Total Liabilities | $35,152,971$ | $35,678,553$ | $35,137,388$ | $29,795,494$ |
| Total Stockholders'Equity | $4,439,628$ | $4,108,775$ | $3,868,257$ | $3,247,270$ |
| Stockholders'Equity + Liabilities | $39,592,599$ | $39,787,328$ | $39,005,645$ | $33,042,764$ |

Net Income

|  | $06-30-12$ | $03-31-12$ | $12-31-11$ | $06-30-11$ |
| :--- | ---: | ---: | ---: | ---: |
| Net Financial Income | 919,984 | 781,916 | 982,859 | 378,530 |
| Provision for loan losses | $(18,434)$ | $(58,881)$ | $(40,197)$ | 8,621 |
| Net Income from Services | 437,969 | 417,191 | 402,072 | 343,225 |
| Administrative expenses | $(726,522)$ | $(692,538)$ | $(666,116)$ | $(544,513)$ |
| Net Other Income | $(63,472)$ | 55,595 | $(1,279)$ | 193,515 |
| Income Before Tax | 549,525 | 503,283 | 677,339 | 379,378 |
| Income Tax | $(209,631)$ | $(255,576)$ | $(176,337)$ | $(198,825)$ |
| Net income | 339,894 | 247,707 | 501,002 | $\mathbf{1 8 0 , 5 5 3}$ |
| Minoritary Interest | $(9,041)$ | $(7,189)$ | $(2,620)$ | $\mathbf{1 6 , 4 5 1}$ |
| Net income for Quarter | $\mathbf{3 3 0 , 8 5 3}$ | $\mathbf{2 4 0 , 5 1 8}$ | $\mathbf{4 9 8 , 3 8 2}$ | $\mathbf{1 9 7 , 0 0 4}$ |

