## **BBVA** Francés

Buenos Aires, May 9, 2019 - BBVA Francés (NYSE: BFR.N; BYMA: FRAN.BA; LATIBEX: BFR.LA) reports consolidated first quarter results for the January-December 2019 fiscal year.

The quarterly and annual consolidated financial statements are presented in accordance with Communication "A" 6114 of the Central Bank of Argentina (BCRA) ("financial statements under IFRS regulations") which was implemented, on January 1, 2018.

## Highlights of the Quarter

- BBVA Francés' net income reached AR\$ 6,007.6 million for the first quarter of 2019; such result includes the impact of the sale of the 51% of the Bank's stake in Prisma Medios de Pago S.A (Prisma) and the market valuation of the remaining 49%.
- The recurring result for the quarter, excluding the impact of the Prisma transaction, totaled AR\$ 3,892.2 million, registering an increase of 32.5% compared to the previous quarter and 151.9% compared to the same quarter of 2018.
- Net operating income amounted to AR\$ 15,913.5 million, increasing by 42.3% compared to the
  previous quarter, and by 98.7% compared to the first quarter of 2018. Operating expenses amounted
  to AR\$ 7,653.4 million, showing an increase of 2.7% and 31.5% compared to the same periods,
  respectively.
- In terms of activity, it is important to mention that until September 2018 the balances included the Bank's stake in Volkswagen Financial Services Compañia Financiera, presented on a consolidated basis. The private sector loan portfolio increased by 2.1% during the quarter and 32.9% in the last twelve months, although including the aforementioned portfolio, growth would have reached 2.1% and 35.6%, respectively The consolidated market share with related companies was 8.6% as of March 31, 2019, earning 30 basis points (bp) compared to the March 2018 quota.
- As of March 31, 2019, the asset quality ratio (Non-Performing Loans/Total loans) reached 2.21%, with a coverage ratio of 114.42% (Total allowances/NPL). It is important to note that although asset quality indicators show some deterioration, they remain within the lowest levels in the financial system.
- Total deposits grew at a higher rate than loans, both during the quarter and annually, increasing by 7.4% and by 74.2%, respectively.
- On February 28, 2019, BBVA Francés issued Series 26 of its bonds (Obligaciones Negociables) for a
  total amount of AR\$ 529.4 million, with 9 month maturity and a fixed 43% interest rate payable at
  maturity, and Series 27 of its bonds for a total amount of AR\$ 1,090 million, with 18 months maturity
  at Badlar + 6.25% interest rate and quarterly interest payments.
- As of March 31, 2019, BBVA Francés had a total consolidated capital ratio of 15.3%, which represents an excess of AR\$ 20,124.4 million or 86.6% over the minimum required. The Tier I ratio reached 14.6%.
- Liquid assets accounted for 60.3% of the Bank's total deposits as of March 31, 2019.
- The bank continued to increase its client base, reaching 2.9 million of total clients.

#### Other events

On February 1, 2019 within the framework of the Divestment Commitment assumed by Prisma Medios de Pago S.A. and its shareholders before the antitrust regulatory authority (Comisión Nacional de Defensa de la Competencia), 2,344,064 common book-entry shares with a par value of \$ 1 each and one vote per share, owned by the Bank in Prisma Medios de Pago S.A. were transferred to AI ZENITH (Netherlands) B.V. (company associated with Advent International Global Private Equity), equivalent to 51% of the Bank's shareholding in said company.

The estimated total price adjusted at the closing date was USD 78.3 million, of which the Bank received USD 46.5 million. Payment of the USD 31.8 million difference will be deferred over the next five years. 30% of said amount will be paid in AR\$ adjusted by the CER at a 15% nominal annual rate and 70% will be paid in US. dollars at a nominal annual rate of 10%.

The remaining shareholding (49%) was valued at fair value through profit or loss on the basis of valuation reports obtained from independent professionals, net of the adjustment required by the BCRA.

- On April 24, 2019 the Shareholders' Meeting approved the merger by absorption of BBVA Francés Valores S.A, by BBVA Francés S.A. with the objective of optimizing operating costs by unifying resources and processes.
- Additionally, the Shareholders' Meeting also approved the payment of dividends in cash for a total amount of AR\$ 2,407 million, representing a payout ratio of 25%. The payment of such dividends will be effective on May 16, 2019.

## **Regulatory Changes**

- The BCRA, through its Communication "A" 6641 dated February 1, 2019, redefined the structure of minimum cash requirements, establishing for sight deposits a minimum requirement of 30% integrated in cash, 5% integrated in BOTES 2020 and 10% integrated in Leliq. For time deposits up to 29 days, these percentages are 17%, 5% and 13% respectively. These requirements are reduced as the term of the deposits increases, reaching 0% reserve requirement for deposits longer than 90 days.
- On February 7, 2019, the BCRA established that the net daily position that financial entities hold in Leliqs and repo transactions in local currency against the BCRA could not exceed the highest between the regulatory capital (referred to as "Responsabilidad Patrimonial Computable" or RPC) or the 65% of the daily average of total deposits in pesos, excluding the ones from the financial sector, both from the previous month. For entities that are above these limits at the date of publication of this communication, they will be allowed to gradually decrease their position from 100% to the limit of 65% with a deadline of April 30, 2019.
- Further, the BCRA established through its Communication "A" 661 established, as of March 28, 2019, the maximum limit for the daily position of Leliqs in 100% of highest between the monthly average of daily balances of total deposits in local currency (excluding those of the financial sector) and the residual value of the negotiable obligations issued in AR\$ and the regulatory capital (RPC).
- As a result of the increase in inflation in recent years, the Argentine economy is considered hyperinflationary. Therefore, IAS 29 should be applied in connection with annual financial statements or interim financial statements ending after July 1, 2018.
  - The application of the guidelines established by the IAS 29 are exempt, and its validity will be effective from January 1, 2020, as established by the BCRA through its Communication "A" 6651 issued on February 22, 2019. Therefore BBVA Frances has not applied such requirements and will not restate its financial statements until such date.
- On April 5, 2019, through its Communication "A" 6667, the BCRA published a regulation allowing users (whether customers or non-customers) to make fixed term deposits in pesos at any bank through digital, web and mobile channels, with a debit to a sight account in pesos in another entity.

- Further, on April 17, 2019, the BCRA issued Communication "A" 6680, which sets the maximum term for entities to credit the vendor or affiliated merchant account for the amount of each sale paid in a payment through the use of credit cards and / or purchase issued by them, at 10 business days from the date of purchase, and prohibits charging interest or commission for that settlement period.
- Additionally, on the same date, the BCRA issued Communication "A" 6691 prohibiting the of collection
  of commissions for cash deposits in pesos in account whose holders are individuals or legal entities
  who have the status of micro-, small- and medium-size companies (MiPyMEs).

#### **Economic Environment**

| Main Macroeconomic figures |                                  | Quarter ended |           |          |  |  |
|----------------------------|----------------------------------|---------------|-----------|----------|--|--|
|                            |                                  | 03-31-19      | 12-31-18  | 03-31-18 |  |  |
| GDP                        | var % y/y                        | n/d           | -6.2%     | -4.1%    |  |  |
| Inflation End of period    | var % y/y                        | 54.7%         | 47.6%     | 25.4%    |  |  |
| Initiation End of period   | var % q/q                        | 11.8%         | 11.5%     | 6.7%     |  |  |
| CER                        | Quarterly adjustment             | 9.3%          | 16.3%     | 7.0%     |  |  |
| Exchange Rate              | Pesos x US\$                     | 43.35         | 37.81     | 20.14    |  |  |
| Reserves                   | US\$                             | 66,187        | 65,806    | 61,726   |  |  |
| Fiscal Balance             | Primary - billion of \$          | 10,347        | (185,672) | (31,001) |  |  |
| Trade Balance              | US\$ (billion)                   | 2,015         | 2,631     | (2,373)  |  |  |
| Total Private Loans        | var % q/q                        | 3.5%          | -4.3%     | 9.2%     |  |  |
| Total Private Loans        | var % y/y                        | 26.2%         | 33.1%     | 56.7%    |  |  |
| Tatal Division Danasita    | var % q/q                        | 11.1%         | 11.2%     | 3.4%     |  |  |
| Total Private Deposits     | var % y/y                        | 73.7%         | 61.7%     | 31.3%    |  |  |
| Interest rate              | Monetary policy (eop)            | 68.2%         | 59.3%     | 27.3%    |  |  |
| interest rate              | Badlar (weighted avg. quarterly) | 41.7%         | 50.2%     | 22.8%    |  |  |

From August 8, 2018, the reference rate of the monetary policy is the one of the Leliq rate. From October 1, 2018, the reference rate is defined as the average rate resulting from daily operations of Leliq with financial institutions.

Argentine economic activity, measured by GDP, fell 2.5% in 2018. This situation was mainly attributed to the poor harvest, caused by the severe drought occurred at the beginning of the year, and followed by the local FX crisis. During the fourth quarter of 2018, GDP showed a yearly decrease of 6.2% year-to-year. The Monthly Estimator of Economic Activity (EMAE) with data up to February increased 0.2%, (seasonally adjusted series) monthly.

In line with the decline in activity, the unemployment rate climbed to 9.1% in the fourth quarter of 2018 from 7.2% in the same period of previous year.

During the first quarter of 2019 the primary fiscal surplus accumulated AR\$ 10.3 billion, improving 130% annually from de deficit of AR\$ 30.1 billion recorded in the same period of 2018. From January to March 2019, the public debt interest payment has accumulated AR\$ 125.1 billion, an increase of 106.7% compared to the same period of 2018.

In the first quarter of 2019, inflation registered 11.8% mainly due to the pass-through effect of the currency devaluation to prices, the annual variation reached 54.7%.

In the external sector, the accumulated trade surplus reached USD 2.0 billion during the first quarter of 2019, in contrast with a deficit of USD 2.4 billion in the same period of the previous year. The performance of the trade balance is the result of total exports in the period USD 14.2 billion (-2.3% y/y) and total imports of USD 12.2 billion (-28.0%).

In the FX market, the exchange rate (BCRA reference rate) closed at AR\$ 43.5 per U.S. dollar on March 31, 2019, increasing 14.7% compared to the AR\$ 37.8 rate registered at the end of December 2018 and 115.2% from the same period of the previous year. The international reserves increased by USD 381 million in the first quarter of 2019 reaching USD 66.2 billion.

During the first quarter of 2019, the stock of non-financial private sector loans increased 3.5%, showing a recovery after a -4.2% drop in the last quarter of 2018. In annual terms, the balance of this portfolio increased 26.2%.

Private deposits grew 11.1% during the quarter and 73.7% in the last twelve months, suitable performance of domestic currency deposits (7.4% and 47.9%, respectively). It is important to highlight the stability of deposits, which evidences scarce transmission of the FX crisis to the financial sector.

#### Presentation of the Information

- The consolidated financial statements are presented in accordance with Communication "A" 6114 of the Central Bank of Argentina (BCRA) (financial statements under IFRS regulations).
- The information in this press release contains unaudited financial information that consolidates, line item by line item, all of the banking activities of BBVA Francés (Francés Valores and Francés Administradora de Inversiones). As of the first quarter of 2018, the Bank's share interest in PSA Finance is no longer disclosed on a consolidated basis but is recorded as "Investments in associates" (recorded under the proportional equity method), and the corresponding results are recorded as "Income from associates", as with Rombo Compañia Financiera. As of September 25, 2018, the Bank's share interest in Volkswagen Financial Services is no longer disclosed on a consolidated basis.
- The balances in foreign currency as of March 31, 2019 were converted into pesos at the reference exchange rate published by the BCRA for such date (AR\$ 43.3533/USD).
- The information in this press release may differ from the information published by the BBVA Group for Argentina, which is prepared according to IFRS 9 and the impact of inflation adjustment according to IAS 29.

## **Quarterly Results**

| Condensed Income Statement (1)                          | Quarter ended |             |             | Δ% Quarter end<br>Quarter |          |
|---|---------------|-------------|-------------|---------------------------|----------|
| In thousands of pesos except EPS, ADS                   | 03-31-19      | 12-31-18    | 03-31-18    | 12-31-18                  | 03-31-18 |
| Net interest income                                     | 9,751,251     | 8,462,827   | 5,084,027   | 15.2%                     | 91.8%    |
| Net fee income  | 1,494,815     | 1,504,195   | 679,719     | -0.6%                     | 119.9%   |
| Net income of financial instruments                     | 2,464,277     | 197,044     | 330,347     | 1150.6%                   | 646.0%   |
| Result from assets at amortised cost                    | (4,183)       | (67,243)    | 1,367       | -93.8%                    | n/a      |
| Foreign exchange difference                             | 1,174,542     | 977,628     | 695,250     | 20.1%                     | 68.9%    |
| Other operating income                                  | 3,390,923     | 1,206,843   | 1,742,608   | 181.0%                    | 94.6%    |
| Provision for loan losses                               | (2,358,139)   | (1,097,883) | (526,194)   | 114.8%                    | 348.2%   |
| Net operating income                                    | 15,913,486    | 11,183,411  | 8,007,124   | 42.3%                     | 98.7%    |
| Personnel expenses                                      | (2,712,587)   | (2,570,310) | (1,957,189) | 5.5%                      | 38.6%    |
| Administrative expenses                                 | (2,044,423)   | (2,196,156) | (1,508,192) | -6.9%                     | 35.6%    |
| Depreciation and amortization of assets                 | (358,361)     | (249,685)   | (199,042)   | 43.5%                     | 80.0%    |
| Other operating expenses                                | (2,538,043)   | (2,433,597) | (2,153,710) | 4.3%                      | 17.8%    |
| Operating Expenses                                      | (7,653,414)   | (7,449,748) | (5,818,133) | 2.7%                      | 31.5%    |
| Operating income  | 8,260,072     | 3,733,663   | 2,188,991   | 121.2%                    | 277.3%   |
| Income from associates and joint ventures               | 117,003       | 570,342     | 39,877      | -79.5%                    | 193.4%   |
| Net income before income tax                            | 8,377,075     | 4,304,005   | 2,228,868   | 94.6%                     | 275.8%   |
| Income tax from continuing operations                   | (2,366,004)   | (1,366,363) | (662,724)   | 73.2%                     | 257.0%   |
| Net income including non-controlling shareholders       | 6,011,071     | 2,937,642   | 1,566,144   | 104.6%                    | 283.8%   |
| Net income attributable to non-controlling shareholders | 3,452         | 1,014       | 20,846      | 240.4%                    | -83.4%   |
| Net income  | 6,007,619     | 2,936,628   | 1,545,298   | 104.6%                    | 288.8%   |
| Other comprehensive income                              | (184,020)     | 51,475      | 5,175       | n/a                       | -3655.9% |
| Total net income  | 5,823,599     | 2,988,103   | 1,550,473   | 94.9%                     | 275.6%   |
| Earnings per share (2)                                  | 9.81          | 4.79        | 2.52        | 104.6%                    | 288.8%   |
| Earnings per ADS (3)                                    | 29.42         | 14.38       | 7.57        | 104.6%                    | 288.8%   |

- (1) Exchange Rate: \$ 43.3533 = u\$s 1
- (2) Assumes 612,659,638 ordinary shares.
- (3) Each ADS represents three ordinary shares

BBVA Francés' net income amounted to AR\$ 6,007.6 million for the first quarter of 2019. This result includes both the result of the sale of Prisma and the market valuation of the remaining stake.

Excluding such impact, net income for the quarter would have totaled AR\$ 3,892.2 million, registering an increase of 32.5% compared to the fourth quarter of 2018 and of 151.9% compared to the first quarter of 2018.

| Main figures                                |          |          |          |          | r ended<br>Jarter ended |
|---|----------|----------|----------|----------|-------------------------|
|   | 03-31-19 | 12-31-18 | 03-31-18 | 12-31-18 | 03-31-18                |
| ROA (Average Assets) (1)                    | 6.6%     | 3.4%     | 2.9%     | 314      | 370                     |
| Accumulated ROA                             |          | 3.4%     |          | 1        | -                       |
| ROE (Average Shareholders' Equity) (1)      | 58.8%    | 31.7%    | 20.4%    | (308)    | 3,840                   |
| Accumulated ROE                             |          | 28.5%    |          | 106      | -                       |
| NIM (1)(2)                                  | 18.2%    | 13.2%    | 12.2%    | 160      | 598                     |
| NIM with foreign exchange difference (1)(2) | 20.3%    | 15.5%    | 14.1%    | 51       | 625                     |
| Efficiency ratio (3)                        | 37.0%    | 48.0%    | 56.7%    | 142      | (1,975)                 |
| Accumulated Efficiency ratio                |          | 43.5%    |          | (387)    | -                       |

<sup>(1)</sup> Annualized.

#### Net Operating Income

| Net operating income                 |             | Quarter ended | Δ% Quarter en<br>Quarter | ded 3/31/19 vs<br>rended |          |
|--------------------------------------|-------------|---------------|--------------------------|--------------------------|----------|
| In thousands of pesos                | 03-31-19    | 12-31-18      | 03-31-18                 | 12-31-18                 | 03-31-18 |
| Net interest income                  | 9,751,251   | 8,462,827     | 5,084,027                | 15.2%                    | 91.8%    |
| Net fee income                       | 1,494,815   | 1,504,195     | 679,719                  | -0.6%                    | 119.9%   |
| Net income of financial instruments  | 2,464,277   | 197,044       | 330,347                  | 1150.6%                  | 646.0%   |
| Result from assets at amortised cost | (4,183)     | (67,243)      | 1,367                    | -93.8%                   | n/a      |
| Foreign exchange difference          | 1,174,542   | 977,628       | 695,250                  | 20.1%                    | 68.9%    |
| Other operating income               | 3,390,923   | 1,206,843     | 1,742,608                | 181.0%                   | 94.6%    |
| Provision for loan losses            | (2,358,139) | (1,097,883)   | (526, 194)               | 114.8%                   | 348.2%   |
| Net operating income                 | 15,913,486  | 11,183,411    | 8,007,124                | 42.3%                    | 98.7%    |

Net operating income amounted to AR\$ 15,913.5 million, increasing by 42.3% compared to the previous quarter and by 98.7% compared to the first quarter of 2018.

During the third quarter of 2018 a reclassification was performed due to the change in criteria regarding the deferral of credit card emission fees, which were previously recorded as net interest income and are now recorded as net fee income and other operating income.

Additionally, during this first quarter, insurance fees and fees from credit card consumption in USD previously registered in other operative income are now recorded as net fee income.

The items that make up net operating income are disclosed in more detail below.

<sup>(2)</sup> NIM: ((Net interest income + Gross income tax NII+ Cost of deposits insurance) + (Net income of financial instruments + Results from assets at amortised cost - Non deliverable forward)) / Interest Earning Assets

<sup>(3) (</sup>Personnel and administrative expenses + Depreciations and amortizations) / ((Net interest income + Gross Income Tax + Cost of the deposits insurance) + (Fee income + Net income of financial instruments + Results from assets at amortised cost + FX Difference + Fees included in other operating income))

#### Net interest income

| Net Interest Income                 | (          | Quarter Ended | $\Delta$ % Quarter ended 03/31/19 vs Quarter ended |          |          |
|-------------------------------------|------------|---------------|--|----------|----------|
| (in thousands of pesos)             | 03-31-19   | 12-31-18      | 03-31-18   | 12-31-18 | 03-31-18 |
| Interest Income                     | 18,375,643 | 17,731,588    | 7,892,864  | 3.6%     | 132.8%   |
| Loan interest income                | 11,030,023 | 10,591,572    | 6,294,049  | 4.1%     | 75.2%    |
| Income from adjustments (CER/UVA)   | 1,585,079  | 2,095,561     | 332,413  | -24.4%   | 376.8%   |
| Income from Public Securities       | 4,725,693  | 4,401,601     | 952,624  | 7.4%     | 396.1%   |
| Others                              | 1,034,848  | 642,854       | 313,778  | 61.0%    | 229.8%   |
| Interest Expenses                   | -8,624,392 | -9,268,761    | -2,808,837   | -7.0%    | 207.0%   |
| Interest Expenses                   | -8,328,960 | -8,819,963    | -2,650,433   | -5.6%    | 214.2%   |
| Expenses from adjustments (CER/UVA) | -295,432   | -448,798      | -158,404   | -34.2%   | 86.5%    |
| Net Income Interest                 | 9,751,251  | 8,462,827     | 5,084,027  | 15.2%    | 91.8%    |

Net interest income increased by 15.2% compared to the previous quarter and by 91.8% compared to the first guarter of 2018.

Compared to the fourth quarter of 2018, interest income increased by 3.6% whereas interest expenses decreased by 7% mainly due to a lower average cost of funds.

Net interest income registered a positive performance during the quarter. Although average interest rates showed a decrease in the period for both loans and public bonds, there was also a decrease in liabilities rates, evidencing an adequate management of the prices of the different products in a volatile environment.

#### NIM

| Interest-Earning Assets & Interest-Bearing  | Quarter ended |                    |             |        |             |       |
|---|---------------|--------------------|-------------|--------|-------------|-------|
| Liabilities \$ + USD                        | 03-31-2019    |                    | 12-31-201   |        | 03-31-1     |       |
| (Average in thousands of pesos)             | Capital       | Rate               | Capital     | Rate   | Capital     | Rate  |
| Interest-Earning Assets                     | 242,964,225   | 31.2%              | 217,129,504 | 33.0%  | 158,676,684 | 19.4% |
| Interest-Bearing Liabilities                | 214,652,486   | 16.2%              | 200,277,049 | 18.3%  | 124,753,037 | 8.8%  |
| NIM without foreign exchange differences    | 18.19%        |                    | 13.22%      |        | 12.22%      |       |
| NIM including foreign exchange differences  | 20.34%        | 20.34% 15.47% 14.0 |             | 14.09% | )           |       |
| NIM \$ without foreign exchange differences | 24.40%        |                    | 17.38%      |        | 15.71%      |       |
| NIM USD without foreign exchange differenc  | 5.68%         |                    | 4.02%       |        | 2.65%       |       |

The net interest margin (NIM) including the results for foreign currency exchange differences amounted to 20.34%, including the impact of the market valuation of the remaining stake in Prisma. Excluding this effect, NIM would have reached 17.75%, registering an increase compared to the ratio of 15.47% for the previous quarter.

The ratio net of foreign exchange difference also registered an increase, from 13.22% to 18.19%.

The NIM in local currency (excluding FX differences) amounted to 24.4%, including the impact of Prisma, in addition, during the quarter lower asset interest rates were registered, for both loans and public bonds, offset by lower liability rates.

The NIM in foreign currency increased to 5.68%, mainly as a result of the increase in the public securities rates.

The following table shows return on assets and cost of liabilities by currency: in pesos and U.S. dollars.

| Interest-Earning Assets & Interest-Bearing | Quarter ended |       |             |       |             |       |
|--|---------------|-------|-------------|-------|-------------|-------|
| Liabilities \$                             | 03-31-19      |       | 12-31-18    |       | 03-31-      | 18    |
| (Average in thousands of pesos)            | Capital       | Rate  | Capital     | Rate  | Capital     | Rate  |
| Interest-Earning Assets                    | 162,369,052   | 43.9% | 149,500,133 | 45.9% | 116,214,892 | 25.3% |
| Public sector instruments                  | 44,712,518    | 49.6% | 33,205,496  | 55.4% | 17,074,738  | 27.1% |
| Loans                                      | 116,879,331   | 41.8% | 115,744,267 | 43.1% | 98,088,733  | 25.1% |
| Other interest-earning assets              | 777,204       | 46.1% | 550,371     | 50.0% | 1,051,420   | 21.9% |
| Interest-Bearing Liabilities               | 111,221,798   | 31.0% | 107,301,171 | 33.8% | 76,900,411  | 14.2% |
| Saving Accounts                            | 29,334,491    | 0.2%  | 25,939,217  | 0.2%  | 26,907,592  | 0.2%  |
| Time Deposits                              | 69,547,645    | 42.3% | 59,059,496  | 44.9% | 40,548,320  | 21.5% |
| Current accounts with interest             | 7,350,478     | 36.2% | 18,001,228  | 41.5% | 5,420,745   | 21.7% |
| Debt Securities                            | 3,007,409     | 46.2% | 2,169,727   | 57.7% | 1,902,136   | 26.2% |
| Other interest-bearing liabilities         | 1,981,775     | 47.3% | 2,131,504   | 45.6% | 2,121,619   | 25.5% |

| Interest-Earning Assets & Interest-Bearing | Quarter ended |      |            |      |            |      |
|--|---------------|------|------------|------|------------|------|
| Liabilities USD                            | 03-31-19      |      | 12-31-18   |      | 03-31-1    | 8    |
| (Average in thousands of pesos)            | Capital       | Rate | Capital    | Rate | Capital    | Rate |
| Interest-Earning Assets                    | 80,595,172    | 5.6% | 67,629,371 | 4.7% | 42,461,611 | 3.3% |
| Public sector instruments                  | 15,510,718    | 8.8% | 7,613,872  | 5.3% | 10,059,974 | 3.9% |
| Loans                                      | 62,771,546    | 5.0% | 58,412,232 | 4.7% | 31,427,615 | 3.2% |
| Other interest-earning assets              | 2,312,908     | 1.7% | 1,603,267  | 1.3% | 974,023    | 1.2% |
| Interest-Bearing Liabilities               | 103,430,688   | 0.4% | 92,975,878 | 0.4% | 47,852,625 | 0.2% |
| Saving Accounts                            | 80,600,054    | 0.0% | 71,129,594 | 0.0% | 38,552,881 | 0.0% |
| Time Deposits                              | 17,334,943    | 0.6% | 16,177,943 | 0.6% | 8,279,777  | 0.8% |
| Current accounts with interest             | 401,194       | 0.0% | 448,104    | 0.0% | 642,250    | 0.0% |
| Other interest-bearing liabilities         | 5,094,497     | 5.5% | 5,220,237  | 4.4% | 377,717    | 2.8% |

#### Net fee income

| Net fee income                            | Quarter ended |            |            |          | led 03/31/19 vs<br>ended |
|---|---------------|------------|------------|----------|--------------------------|
| (in thousands of pesos)                   | 03-31-19      | 12-31-18   | 03-31-18   | 12-31-18 | 03-31-18                 |
| Net fee income                            | 1,494,815     | 1,504,195  | 679,719    | -0.6%    | 119.9%                   |
| Fee income                                | 3,814,183     | 3,562,964  | 2,034,541  | 7.1%     | 87.5%                    |
| Fee charges on deposits accounts          | 1,109,927     | 1,069,235  | 813,236    | 3.8%     | 36.5%                    |
| Credit cards and operations               | 1,250,022     | 1,440,625  | 477,967    | -13.2%   | 161.5%                   |
| Checks                                    | 326,004       | 301,939    | 204,868    | 8.0%     | 59.1%                    |
| Capital markets and securities activities | 51,074        | 40,156     | 52,756     | 27.2%    | -3.2%                    |
| Fees related to foreign trade             | 181,020       | 165,003    | 77,628     | 9.7%     | 133.2%                   |
| Services of collection                    | 521,129       | 446,457    | 256,835    | 16.7%    | 102.9%                   |
| Generated by subsidiaries                 | 97,114        | 72,603     | 113,351    | 33.8%    | -14.3%                   |
| Other fees                                | 277,894       | 26,945     | 37,902     | 931.3%   | 633.2%                   |
| Fee Expenses                              | -2,319,368    | -2,058,769 | -1,354,822 | 12.7%    | 71.2%                    |

Net fee income remained at similar level compared to the previous quarter, whereas it grew 119.9% compared to the first quarter of 2018, partly as a result of the reclassification of accounts due to the change in criteria regarding the deferral of credit card emission fees implemented during the third quarter of 2018.

In addition, during the quarter, insurance fees and fees from credit card consumption in USD were reclassified, from other operative income to other fees and fees for credit cards and operations.

Fee income increased by 7.1% compared to the previous quarter due to higher fees charged on deposit accounts, by collection and transfer services and by the previously mention reclassification . Those were partially offset by lower fees for credit cards and ATM operations. Compared to the same quarter of 2018, net fee income grew by 87.5%.

It is important to mention that despite the decrease in fees for credit card, BBVA Francés reached 14.62% of credit card consumption market share, gaining 65 bps in the last twelve months.

Fee expenses increased by 12.7% over the quarter and by 71.2% compared to the first quarter of 2018, mainly due to fees related to the loyalty program and higher credit card processing charges.

In the new disclosure format applied beginning the first quarter, of 2018 certain fee items are accounted for in "Other operating income".

#### Net income from measurement of financial instruments at fair value through profit or loss

| Net income from measurement of financial instruments at fail value through profit or loss | Quarter ended |           |          | Δ% Quarte<br>03/31/19 vs Qu |          |
|---|---------------|-----------|----------|-----------------------------|----------|
| (in thousands of pesos)   | 03-31-19      | 12-31-18  | 03-31-18 | 12-31-18                    | 03-31-18 |
| Net income of financial instruments at fail value   | 2,464,277     | 197,044   | 330,347  | 1150.6%                     | 646.0%   |
| Income from public securities   | 864,288       | 338,665   | 187,893  | 155.2%                      | 360.0%   |
| Income from private securities  | 1,591,884     | (264,903) | 93,362   | -700.9%                     | 1605.1%  |
| Income from interest rate swaps   | (126,485)     | (154,737) | 1,649    | -18.3%                      | n/a      |
| Non deliverable forward   | 112,613       | 255,661   | 39,614   | -56.0%                      | 184.3%   |
| Income from corporate bonds   | 21,977        | 22,358    | 7,829    | -1.7%                       | 180.7%   |

Net income from measurement of financial instruments at fair value recorded a gain of AR\$ 2,464.3 million in the first quarter of 2019, including the market valuation of 49% stake in Prisma, compared to a gain of AR\$ 197.1 million registered in the previous quarter.

In addition a higher income from public securities was registered during the quarter, partially offset by a lower result from foreign currency forward transactions and by the loss registered in connection with interest rate swaps.

#### Foreign Exchange Difference

| Foreign Exchange Difference | (         | Quarter Ended |          | Δ% Quarte<br>03/31/19 vs Q |          |
|-----------------------------|-----------|---------------|----------|----------------------------|----------|
| (in thousands of pesos)     | 03-31-19  | 12-31-18      | 03-31-18 | 12-31-18                   | 03-31-18 |
| Foreign Exchange Difference | 1,174,542 | 977,628       | 695,250  | 20.1%                      | 68.9%    |
| FX trading                  | 1,345,238 | 1,392,557     | 532,290  | -3.4%                      | 152.7%   |
| long/Short FX net balance   | -170,696  | -414,929      | 162,960  | -58.9%                     | -204.7%  |

Foreign exchange difference registered the gain generated by foreign currency buying and selling activity, which during this quarter was partially offset by the loss originated by the devaluation of the peso over the foreign currency position of the Bank.

#### Other operating income

| Other Operating Income               |           | Quarter ended |           |          | r ended<br>larter ended |
|--------------------------------------|-----------|---------------|-----------|----------|-------------------------|
| (in thousands of pesos)              | 03-31-19  | 12-31-18      | 03-31-18  | 12-31-18 | 03-31-18                |
| Operating Income                     | 3,390,923 | 1,206,843     | 1,742,608 | 181.0%   | 94.6%                   |
| Safe deposits                        | 122,349   | 113,798       | 100,082   | 7.5%     | 22.2%                   |
| Insurance                            | -         | 196,278       | 167,575   | -100.0%  | -100.0%                 |
| Fees on USD credit cards consumption | 1,939     | 132,134       | 56,526    | -98.5%   | -96.6%                  |
| Interest on loans and fees related   | 218,511   | 178,668       | 81,319    | 22.3%    | 168.7%                  |
| Other fees                           | 97,269    | 130,737       | 55,900    | -25.6%   | 74.0%                   |
| Total other fees                     | 440,068   | 751,615       | 461,402   | -41.5%   | -4.6%                   |
| Reverse income tax provision         | -         | -             | 1,021,500 | -        | -                       |
| Prisma Sale                          | 2,695,720 | -             | -         | -        | -                       |
| Other operating income               | 255,135   | 455,228       | 259,706   | -44.0%   | -1.8%                   |

Other operating income registered a gain during the quarter mainly due to the result of the sale of Prisma.

Other fees decreased by 41.5% consequence of the reclassification of insurance fees and fees on credit card consumption in USD, which are recorded as Net income fee beginning since the first quarter.

#### **Operating Expenses**

| Operating Expenses                      |             | Quarter ended |             | ∆% Quarter en | ded 3/31/19 vs |
|---|-------------|---------------|-------------|---------------|----------------|
| In thousands of pesos                   | 03-31-19    | 12-31-18      | 03-31-18    | 12-31-18      | 03-31-18       |
| Personnel expenses                      | (2,712,587) | (2,570,310)   | (1,957,189) | 5.5%          | 38.6%          |
| Administrative expenses                 | (2,044,423) | (2,196,156)   | (1,508,192) | -6.9%         | 35.6%          |
| Depreciation and amortization of assets | (358,361)   | (249,685)     | (199,042)   | 43.5%         | 80.0%          |
| Other operating expenses                | (2,538,043) | (2,433,597)   | (2,153,710) | 4.3%          | 17.8%          |
| Operating Expenses                      | (7,653,414) | (7,449,748)   | (5,818,133) | 2.7%          | 31.5%          |

Operating expenses amounted to AR\$ 7,653.4 million, registering an increase of 2.7% and 31.5% compared to the previous quarter and to the first quarter of 2018, respectively.

The items that make up net operating expenses are analyzed in more detail below.

#### Personnel expenses and administrative expenses

| Administrative and personnel expenses     |             | Quarter     | Quarter ended |          | Quarter ended 03/31/19<br>vs quarter ended |  |
|---|-------------|-------------|---------------|----------|--|--|
| (in thousands of pesos)                   | 03-31-19    | 12-31-18    | 03-31-18      | 12-31-18 | 03-31-18                                   |  |
| Personnel expenses                        | (2,712,587) | (2,570,310) | (1,957,189)   | 5.5%     | 38.6%                                      |  |
| Administrative expenses                   | (2,044,423) | (2,196,156) | (1,508,192)   | -6.9%    | 35.6%                                      |  |
| Electricity and Communications            | (110,161)   | (119,859)   | (64, 192)     | -8.1%    | 71.6%                                      |  |
| Advertising and Promotion                 | (121,581)   | (66,638)    | (112,503)     | 82.4%    | 8.1%                                       |  |
| Fees and external administrative services | (92,737)    | (106,908)   | (60,036)      | -13.3%   | 54.5%                                      |  |
| Taxes                                     | (559,847)   | (500,439)   | (380,433)     | 11.9%    | 47.2%                                      |  |
| Rents                                     | (170,833)   | (241,748)   | (151,107)     | -29.3%   | 13.1%                                      |  |
| Maintainance, conservation and repairs    | (278,866)   | (224,436)   | (159,145)     | 24.3%    | 75.2%                                      |  |
| Security Service                          | (85,565)    | (71,750)    | (77,006)      | 19.3%    | 11.1%                                      |  |
| Carriage of valuables                     | (165,578)   | (417,277)   | (163,315)     | -60.3%   | 1.4%                                       |  |
| Other                                     | (459,255)   | (447,101)   | (340,455)     | 2.7%     | 34.9%                                      |  |
|   |             |             |               |          |  |  |
| Total Employees                           | 6,153       | 6,107       | 6,075         | 12       | 25   |  |
| Total Branches                            | 252         | 252         | 251           | 0        | 0  |  |

Personnel expenses increased by 5.5% compared to the previous quarter and 38.6% compared to the first quarter of 2018, whereas administrative expenses decreased by 6.9% compared to the previous quarter and increased by 35.6% compared to the first quarter of 2018.

The increase in personnel expenses is mainly due to the update in salaries arising from the agreements signed with the labor union and its compensation schemes.

Administrative expenses decreased during the quarter, mainly due to lower charges in carriage of valuables and rents, offset by higher taxes, as a result of higher activity levels, inflation and the increase in foreign currency exchange rates. Also during the quarter higher charges in advertising and promotions and in maintenance, conservation and repairs were experience.

The efficiency ratio for the quarter amounted was 37%.

#### Other operating expenses

| Other Operating expenses   |             | Quarter ended |             | ∆% Quarte<br>03/31/19 vs Qu |          |
|----------------------------|-------------|---------------|-------------|-----------------------------|----------|
| (in thousands of pesos)    | 03-31-19    | 12-31-18      | 03-31-18    | 12-31-18                    | 03-31-18 |
| Operating expenses         | (2,538,043) | (2,433,597)   | (2,153,710) | 4.3%                        | 17.8%    |
| Gross income tax           | (1,372,502) | (1,278,288)   | (725,069)   | 7.4%                        | 89.3%    |
| Gross income tax NII       | (1,090,700) | (1,000,700)   | (530,629)   | 9.0%                        | 105.5%   |
| Gross income tax fees      | (281,802)   | (277,588)     | (194,440)   | 1.5%                        | 44.9%    |
| Cost of deposits insurence | (109,667)   | (102,795)     | (65,805)    | 6.7%                        | 66.7%    |
| Other operating expenses   | (1,055,874) | (1,052,514)   | (341,336)   | 0.3%                        | 209.3%   |

Other operating expenses registered an increase in gross income tax, due to the income in net interest income, fees and income from foreign currency exchange difference, during the period. In addition, beginning in the fourth quarter of 2018, the rate differential between the applied rate and the market rate in credit card financing operations has been recorded under Other operating expenses.

#### Income from associates

Income from associates shows the result of non-consolidated companies. During the first quarter of 2019 a gain of AR\$ 117 million was recorded, mainly due to the equity investment in BBVA Seguros, Volkswagen Financial Services, PSA Finance and Rombo Compañia Financiera.

## Balance and activity

#### Loan portfolio

| Net loans                                       |             | Quarter ended |             | Δ% Quarte<br>03/31/19 vs qu |          |
|---|-------------|---------------|-------------|-----------------------------|----------|
| (in thousands of pesos)                         | 03-31-19    | 12-31-18      | 03-31-18    | 12-31-18                    | 03-31-18 |
| Private & Financial sector loans in \$          | 114,404,420 | 120,781,796   | 105,207,692 | -5.3%                       | 8.7%     |
| Advances  | 8,007,919   | 11,781,284    | 13,597,142  | -32.0%                      | -41.1%   |
| Discounted and purchased notes                  | 15,814,293  | 18,382,585    | 16,630,923  | -14.0%                      | -4.9%    |
| Consumer Mortgages                              | 11,045,297  | 10,110,286    | 5,881,749   | 9.2%                        | 87.8%    |
| Car secured loans                               | 1,650,656   | 1,660,242     | 4,844,257   | -0.6%                       | -65.9%   |
| Personal loans                                  | 24,421,230  | 23,586,938    | 19,376,800  | 3.5%                        | 26.0%    |
| Credit cards                                    | 42,662,066  | 40,622,378    | 30,062,625  | 5.0%                        | 41.9%    |
| Loans to financial sector                       | 6,068,159   | 9,417,009     | 4,848,410   | -35.6%                      | 25.2%    |
| Other loans                                     | 5,887,122   | 6,340,846     | 9,191,722   | -7.2%                       | -36.0%   |
| Other receivables                               | 3,609,237   | 3,593,650     | 3,627,055   | 0.4%                        | -0.5%    |
| Unaccrued interest                              | (1,234,203) | (1,560,431)   | (658,285)   | -20.9%                      | 87.5%    |
| Less: Allowance for loan losses                 | (3,527,356) | (3,152,991)   | (2,194,706) | 11.9%                       | 60.7%    |
| Private & Financial sector loans in FX          | 70,901,075  | 60,640,344    | 34,228,994  | 16.9%                       | 107.1%   |
| Advances  | 11,327      | 8,029         | 8,223       | 41.1%                       | 37.7%    |
| Discounted and purchased notes                  | 7,267,682   | 7,492,197     | 2,179,343   | -3.0%                       | 233.5%   |
| Credit cards                                    | 2,923,037   | 1,886,633     | 1,812,303   | 54.9%                       | 61.3%    |
| Loans to financial sector                       | 293,892     | 252,704       | 101,025     | 16.3%                       | 190.9%   |
| Other loans                                     | 61,356,511  | 51,803,409    | 30,362,389  | 18.4%                       | 102.1%   |
| Other receivables                               | .339,239    | 302,620       | 119,327     | 12.1%                       | 184.3%   |
| Less: Allowance for loan losses                 | (1,290,613) | (1,105,248)   | (353,616)   | 16.8%                       | 265.0%   |
| Total Private Loans                             | 185,305,495 | 181,422,140   | 139,436,686 | 2.1%                        | 32.9%    |
| Total loans to public sector                    | 439         | 207           | 142         | 112.1%                      | 209.2%   |
| Net Total Loans net of other non resident loans | 185,305,934 | 181,422,347   | 139,436,828 | 2.1%                        | 32.9%    |

As of the third quarter, Volkswagen Financial Services Compañia Financiera is no longer recorded on a consolidated basis. Such figures were recorded under car secured loans.

As of March 31, 2019, the private sector loan portfolio amounted to AR\$ 185.3 billion, increasing by 2.1% during the quarter and by 32.9% in the last twelve months. Including Volkswagen Financial Services, the private sector loan portfolio would have increased by 2.1% and 35.6% in such periods, respectively.

The market share of loans reached 8.6% by the end of March 2019 including loans from associated companies (VW Financial Services, PSA Finance and Rombo Compañia Financiera), showing an increase of 30 bps in the last 12 months.

During the quarter Argentine peso denominated loans fell by 5.3%, and grew 8.7% annually, (decreasing 5.1% and increasing 12.3%, respectively, when including VW). US dollar denominated loans expressed in AR\$ grew 16.9% during the quarter and 107.1% in the last twelve months, mainly

due to the re-expression of the new value of the currency, while loans measured in U.S dollars increased approximately 2% during the quarter and decreased 4% annually.

In retail banking, positive growth was recorded in connection with credit card and personal loans, while mortgages loans reflected the impact of the increasing inflation.

The increase shown by commercial loans compared to the previous quarter was mainly due to the depreciation of the peso.

#### Asset quality ratios

| Asset quality ratios                           |             | Quarter ended |             |          | ∆% Quarter ended<br>1/19 vs quarter ended |  |
|--|-------------|---------------|-------------|----------|---|--|
| (in thousands of pesos)                        | 03-31-19    | 12-31-18      | 13-31-18    | 12-31-18 | 13-31-18                                  |  |
| Non-performing loans (1)                       | 4,210,743   | 3,572,782     | 1,017,379   | 17.9%    | 313.9%                                    |  |
| Allowance for loan losses                      | (4,817,969) | (4,258,239)   | (2,548,322) | 13.1%    | 89.1%                                     |  |
| Non-performing loans/net total loans           | 2.21%       | 1.92%         | 0.72%       | 0.3%     | 1.5%                                      |  |
| Non-performing priv. loans/net priv. loans     | 2.21%       | 1.92%         | 0.72%       | 0.3%     | 1.5%                                      |  |
| Allowance for loan losses/non-performing loans | 114.42%     | 119.19%       | 250.48%     | -4.8%    | -136.1%                                   |  |
| Allowance for loan losses/net total loans      | 2.53%       |               | 1.79%       |          | 0.7%                                      |  |

<sup>(1)</sup> Non-performing loans include: all loans to borrowers classified as "Problem", "Deficient Servicing", "High Insolvency Risk", "Difficult Recovery", "Irrecoverable" and "Irrecoverable for Technical Decision" according to the new Central Bank debtor classification system.

As of March 31, 2019, the asset quality ratio (non-performing loans/total loans) was 2.21% with a coverage ratio (allowances/non-performing loans) of 114.42%.

These indicators show some deterioration in the loan portfolio, mainly due to specific cases in the commercial portfolio.

The cost of risk reached 2.09% recording an increase of 21 bps during the quarter.

The following table shows the evolution of provisions:

| Evolution of provisions                  | Quarter ended |           |           | Quarter ended<br>vs quarter ended |          |
|--|---------------|-----------|-----------|-----------------------------------|----------|
| (in thousands of pesos)                  | 03-31-19      | 12-31-18  | 03-31-18  | 12-31-18                          | 03-31-18 |
| Balance at the beginning of the quarter  | 4,258,239     | 4,000,918 | 2,290,430 | 6.4%                              | 85.9%    |
| Increase/decrease                        | 1,090,116     | 1,047,424 | 526,034   | 4.1%                              | 107.2%   |
| Increase/decrease-Foreign exchange diff. | 164,105       | (73,127)  | 22,159    | -324.4%                           | n/a      |
| Aplications / Reversals                  | (694,491)     | (716,976) | (290,301) | -3.1%                             | 139.2%   |
| Balance at the end of the quarter        | 4,817,969     | 4,258,239 | 2,548,322 | 13.1%                             | 89.1%    |

#### Public sector exposure

| Public Sector Exposure              |            | Quarter ended |            | ∆% Quarter<br>03/31/19 vs qua |          |
|-------------------------------------|------------|---------------|------------|-------------------------------|----------|
| (in thousands of pesos)             | 03-31-19   | 12-31-18      | 03-31-18   | 12-31-18                      | 03-31-18 |
| Bills and Notes from Central Bank   | 29,726,124 | 20,202,427    | 12,316,169 | 15.3%                         | 29.7%    |
| Treasury and national government    | 24,580,395 | 23,822,802    | 9,929,971  | 5.4%                          | 108.5%   |
| National Treasury Public Debt \$    | 7,912,149  | 7,952,858     | 221,490    | 36.1%                         | 239.2%   |
| National Treasury Public Debt USD   | 3,662,256  | 3,198,818     | 5,051,412  | -63.2%                        | -32.6%   |
| Treasury Repos USD                  | 13,005,990 | 12,671,125    | 4,657,069  | 57.3%                         | 191.9%   |
| Pesos subtotal                      | 37,638,272 | 28,155,285    | 12,537,659 | 20.5%                         | 57.1%    |
| Dollars subtotal                    | 16,668,246 | 15,869,944    | 9,708,481  | -5.3%                         | 74.7%    |
| Total Public Sector exposure        | 54,306,518 | 44,025,229    | 22,246,140 | 9.7%                          | 63.0%    |
| % National Government debt / Assets | 6.3%       | 6.7%          | 4.4%       |                               |          |

Total exposure to the public sector amounted to AR\$ 54.3 billion, increasing by 9.7% during the guarter.

Short-term liquidity was allocated in BCRA instruments, which increased by AR\$ 8.5 billion or by 15.3% increase during the guarter and 29.7% compared with the same guarter of 2018.

National Government Debt, which represents 6.3% of assets increased by AR\$ 757.6 million during the quarter, as a consequence of the increase in the foreign currency debt and the renovation and extension of the repo with the National Treasury during the fourth quarter of 2018 for USD 355 million.

#### Deposits

| Total deposits             | Quarter ended |             |             | Quarter ended<br>vs quarter ended |          |
|----------------------------|---------------|-------------|-------------|-----------------------------------|----------|
| (in thousands of pesos)    | 03-31-19      | 12-31-18    | 03/31/18    | 12-31-18                          | 03/31/18 |
| Deposits \$ denominated    | 166,327,714   | 164,320,011 | 113,025,228 | 1.2%                              | 47.2%    |
| Current accounts           | .29,306,174   | 29,559,030  | 24,573,483  | -0.9%                             | 19.3%    |
| Saving accounts            | 38,925,202    | 46,487,308  | 31,971,101  | -16.3%                            | 21.8%    |
| Time deposits              | 93,718,587    | 84,087,508  | 52,253,943  | 11.5%                             | 79.4%    |
| Peso denominated           | 90,029,570    | 81,019,308  | 49,240,849  | 11.1%                             | 82.8%    |
| CER adjusted time deposits | 3,689,017     | 3,068,200   | 3,013,094   | 20.2%                             | 22.4%    |
| Other                      | 4,377,751     | 4,186,165   | 4,226,701   | 4.6%                              | 3.6%     |
| Deposits FX denominated    | 112,379,313   | 95,189,050  | 46,927,455  | 18.1%                             | 139.5%   |
| Current accounts           | 488,302       | 375,546     | 90,972      | 30.0%                             | 436.8%   |
| Saving accounts            | 111,496,825   | 94,468,865  | 46,680,889  | 18.0%                             | 138.8%   |
| Time deposits              | 183,759       | 196,201     | 64,369      | -6.3%                             | 185.5%   |
| Other                      | 210,427       | 148,438     | 91,225      | 41.8%                             | 130.7%   |
| Total deposits             | 278,707,027   | 259,509,061 | 159,952,683 | 7.4%                              | 74.2%    |

Total deposits amounted to AR\$ 278.7 billion as of March 31, 2019, increasing by 7.4% compared to the previous quarter and by 74.2% compared to the first quarter of 2018.

Foreign currency denominated deposits expressed in pesos grew by 18.1% during the quarter and 139.5% in the last twelve months. Measured in the currency of origin, they increased 3.5% in the quarter and 11% compared to the first quarter of 2018.

Deposits in local currency grew by 1.2% and 47.2% compared to the previous quarter and the first quarter of 2109, respectively.

#### Other funding sources

| Other funding sources       |            | Quarter ended |           | ∆% Quarter<br>03/31/19 vs qua |          |
|-----------------------------|------------|---------------|-----------|-------------------------------|----------|
| (in thousands of pesos)     | 03-31-19   | 12-31-18      | 03/31/18  | 12-31-18                      | 03/31/18 |
| Lines from other banks      | 5,999,754  | 5,527,525     | 829,574   | 8.5%                          | 623.2%   |
| Senior Bonds                | 4,228,208  | 2,473,690     | 1,839,184 | 70.9%                         | 129.9%   |
| Total other funding sources | 10,227,962 | 8,001,215     | 2,668,758 | 27.8%                         | 283.2%   |

The increase in lines from other banks corresponds mainly to funds to finance foreign trade operations.

On February 28, 2019, BBVA Francés issued Series 26 of its bonds (Obligaciones Negociables) for a total amount of AR\$ 529.4 million, with 9-month maturity and a fixed 43% interest rate payable at maturity, and Series 27 of its bonds for a total amount of AR\$ 1,090 million, with 18 months maturity at Badlar + 6.25% interest rate and quarterly interest payments.

#### Solvency

| Central Bank Requirements Quarter ended        |             |             | $\Delta\%$ Quarter ended 03/31/19 vs quarter ended |          |          |
|--|-------------|-------------|--|----------|----------|
| (in thousands of pesos)                        | 03-31-19    | 12-31-18    | 03-31-18   | 12-31-18 | 03-31-18 |
| CB Minimum Capital Requirements                | 23,241,773  | 21,791,415  | 17,026,890   | 6.7%     | 36.5%    |
| Allocated to Asset at Risk                     | 18,903,979  | 18,103,885  | 14,042,621   | 4.4%     | 34.6%    |
| Market Risk                                    | 234,278     | 92,786      | 241,847  | 152.5%   | -3.1%    |
| Operational Risk                               | 4,103,516   | 3,594,744   | 2,742,422  | 14.2%    | 49.6%    |
| Non compliance with others cautios regulations | -           | -           | -  | n/a      | n/a      |
| Bank Capital                                   | 43,365,989  | 37,947,122  | 30,590,907   | 14.3%    | 41.8%    |
| Ordinary Capital Level 1 (*)                   | 45,024,464  | 39,194,657  | 30,318,764   | 14.9%    | 48.5%    |
| Dedusctions Ordinary Capital Level 1           | (3,649,725) | (3,188,440) | (2,203,850)  | 14.5%    | 65.6%    |
| Capital Level 2                                | 1,991,250   | 1,940,905   | 1,700,390  | 2.6%     | 17.1%    |
| Aditional Capital Level 1                      | -           | -           | 775,603  | -        | -100.0%  |
| Excess over Required Capital                   | 20,124,216  | 16,155,707  | 13,564,017   | 24.6%    | 48.4%    |
| Excess as % of the capital required            | 86.6%       | 74.1%       | 79.7%  | 16.8%    | 8.7%     |
| Risk weighted assets                           | 283,639,646 | 265,801,467 | 207,723,520  | 6.7%     | 36.5%    |
| Capital Ratio (Central Bank rules) (*) (**)    | 15.3%       | 14.3%       | 14.7%  | 101      | 56       |
| TIER I (***)                                   | 14.6%       | 13.5%       | 13.9%  | 104      | 68       |

<sup>(\*)</sup> Bank capital / Risk weighted assets

BBVA Francés continues to show adequate solvency ratios. As of March 31, 2019 the capital ratio reached 15.3%. The Tier 1 ratio was 14.6% and the excess over required capital was AR\$ 20.1 billion

#### Additional information

|                          | Quarter ended $\Delta\%$ Quarter ended 03/31/19 vs quarter ended |          |          |          |          |
|--------------------------|--|----------|----------|----------|----------|
|                          | 03-31-19   | 12-31-18 | 03-31-18 | 12-31-18 | 03-31-18 |
| Exchange rate \$/USD     | 43.35  | 37.81    | 20.14    | 14.7%    | 115.2%   |
| Quarterly CER adjustment | 9.3%   | 16.3%    | 7.0%     | -7.0%    | 2.2%     |

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|----------|-----------|--------|---|
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|          |           |        |   |

<sup>(\*\*)</sup> Includes the 100% of the quarterly result

<sup>(\*\*\*)</sup> Ordinary capital level 1 / Risk weighted assets

## **BBVA** Francés

This press release contains or may contain forward-looking statements, including but not limited to estimates of the prospects for the Argentine economy, BBVA Francés' earnings, business plans, expense and operational structure adjustments, capitalization plan, and trends affecting BBVA Francés' financial condition and results of operations. Any forward-looking statements included in this press release are based on current expectations and estimates, but actual results and events may differ materially from anticipated future results and events. Certain factors which could cause the actual results and events to differ materially from the expected results or events include: (1) macroeconomic, regulatory or political changes; (2) changes in domestic or international stock market prices, exchange rates or interest rates; (3) changes in the markets for BBVA Francés' products and services; (4) increasing competition; (5) changes in technology; or (6) changes in the financial condition, creditworthiness or solvency of the customers, debtors or counterparts of BBVA Francés. These forward-looking statements on future events referring only to the date of the document should be taken cautiously. It is advisable to consult the Bank's Financial Statements and all the documents filed from time to time with the Argentine Securities and Exchange Commission ("CNV") and the Buenos Aires Stock Exchange

### **Conference Call**

On Thursday May 9, 2019 at 12:30 hs (Argentine time) a conference call will be held to comment on the quarter's results.

Those who wish to participate should use the following dial-in numbers:

- + 54-11-3984-5677 (from Argentina)
- + 1-844-450-3851 (from the United States)
- + 1-412-317-6373 (from other countries)

Conference ID: BBVA.

To access the webcast:

http://webcastlite.mziq.com/cover.html?webcastld=0e3f384e-19e4-4464-850d-8ab2d1ee07f7

To request the Replay, please dial -in

- +1-877-344-7529 (from the United States)
- +1-412-317-0088 (from other countries)

The replay will be available until May 21, 2019.

Replay Access code: 10131414

| Into word |
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| Internet  |
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This Press Release is available on the web page of BBVA Francés. www.bbvafrances.com.ar

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# BBVA Banco Francés S.A. and subsidiaries (Grupo Consolidar: by the equity method) BALANCE SHEET (in thousands of pesos)

Communication "A" 6114

|  | 03-31-19    | 12-31-18    | 03-31-18    |
|--|-------------|-------------|-------------|
| Cash and due from banks  | 103,990,452 | 99,105,461  | 36,917,931  |
| Debt securities at fair value through other comprehensive incom                  | 2,049,715   | 7,508,099   | 1,162,994   |
| Derivatives  | 820,604     | 591,418     | 168,314     |
| Repurchase agreements  | 21,425,035  | 12,861,116  | 7,144,101   |
| Other financial assets   | 9,888,314   | 9,647,526   | 7,142,873   |
| Loans and other financial intermediation   | 185,305,934 | 181,422,347 | 139,436,828 |
| Loans to the private & financial sector  | 185,305,495 | 181,422,140 | 139,436,686 |
| Advances   | 8,019,246   | 11,789,313  | 13,605,365  |
| Discounted and purchased notes   | 23,081,975  | 25,874,782  | 18,810,266  |
| Secured with mortgages   | 11,045,297  | 10,110,286  | 5,881,749   |
| Car secured loans  | 1,650,656   | 1,660,242   | 4,844,257   |
| Personal loans   | 24,421,230  | 23,586,938  | 19,376,800  |
| Credit cards   | 45,585,103  | 42,509,011  | 31,874,928  |
| Loans to financial sector  | 6,362,051   | 9,669,713   | 4,949,435   |
| Other (*)  | 67,243,633  | 58,144,255  | 39,554,111  |
| Other receivables  | 3,948,476   | 3,896,270   | 3,746,382   |
| Less: Unaccrued interest   | (1,234,203) | (1,560,431) | (658,285)   |
| Less: Allowance for loan losses  | (4,817,969) | (4,258,239) | (2,548,322) |
| Public Sector loans  | 439         | 207         | 142         |
| Other debt securities  | 40,541,600  | 23,742,631  | 15,578,336  |
| Financial assets pledged as collateral   | 5,278,301   | 4,703,064   | 3,925,255   |
| Current income tax assets  | 385         | 385         | 1,375       |
| Investments in equity instruments  | 1,893,207   | 129,538     | 145,256     |
| Investments in equity institutions  Investments in associates and joint ventures | 1,859,414   | 1,752,322   | 921,199     |
| Property, plant and equipment  | 11,609,063  | 9,816,116   | 9,024,411   |
| Intangible assets  | 542,565     | 510,912     | 448,944     |
| Deferred income tax asset  | 274,386     | 194,036     | 57,407      |
| Other non financial assets   | 2,203,245   | 2,135,859   | 1,457,379   |
| Non-current assets held for sale   | 59,776      | 493,373     | 741,840     |
| Total Assets   | 387,741,996 | 354,614,203 | 224,274,443 |
| Deposits   | 278,707,027 | 259,509,061 | 159,952,683 |
| Current accounts   | 29,794,476  | 29,934,576  | 24,664,455  |
| Saving accounts  | 150,422,027 | 140,956,173 | 78,651,990  |
| Time deposits  | 93,902,346  | 84,283,709  | 52,318,312  |
| Rescheduled deposits CEDROS  | 1,951       | 1,951       | 1,951       |
| Other deposits   | 4,586,227   | 4,332,652   | 4,315,975   |
| Liabilities at fair value trhough other comprehensive income                     | 1,969,005   | 692,270     |             |
| Derivatives  | 1,611,843   | 1,377,259   | 245,444     |
| Repurchase agreements  | 1,011,040   | 14,321      | 579,184     |
| Other financial liabilities  | 29,306,624  | 28,189,392  | 16,497,979  |
| Financing received the BCRA and other financial insitutions                      | 5,999,754   | 5,527,525   | 829,574     |
| Corporate bonds issued   | 4,228,208   | 2,473,690   | 1,839,184   |
| Current income tax liabilities   | 5,792,030   | 3,676,444   | 884,250     |
| Provisions   | 3,861,057   | 3,620,723   | 3,268,894   |
| Other provisions   | 3,859,458   | 3,619,240   | 3,267,758   |
| For eventual compromises   | 1,599       | 1,483       | 1,136       |
| Deferred income tax liabilites   | 65,808      | 57,725      | 514,787     |
| Other non-financial liabilities  | 11,791,812  | 10,894,016  | 7,492,249   |
| Total Liabilities  | 343,333,168 | 316,032,426 | 192,104,228 |
| Total Stockholders' equity   | 44,375,264  | 38,551,665  | 31,645,338  |
| Equity investments   | 33,564      | 30,112      | 524,877     |
| Total liabilities + stockholders' equity   | 387,741,996 | 354,614,203 | 224,274,443 |
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# BBVA Banco Francés S.A. y subsidiarias ESTADO DE RESULTADOS (en miles de pesos)

Comunicación "A" 6114

|  | 31-03-19                      | 31-12-18    | 31-03-18    |
|--|-------------------------------|-------------|-------------|
| Ingresos por intereses   | 18,375,643                    | 17,731,588  | 7,892,864   |
| Intereses por préstamos al sector financiero   | 681,141                       | 926,199     | 246,176     |
| Intereses por adelantos  | 1,528,558                     | 2,100,546   | 917,500     |
| Intereses por documentos   | 1,990,751                     | 2,022,162   | 865,226     |
| Intereses por préstamos hipotecarios   | 261,244                       | 240,762     | 142,561     |
| Intereses por préstamos prendarios   | 97,747                        | 103,982     | 316,562     |
| Intereses por préstamos de tarjetas de crédito   | 3,892,306                     | 2,690,676   | 1,671,465   |
| Intereses por arrendamientos financieros   | 122,815                       | 134,513     | 124,947     |
| Intereses por préstamos personales   | 1,755,947                     | 1,703,271   | 1,355,898   |
| Intereses por otros préstamos  | 693,658                       | 665,768     | 651,892     |
| Por otros créditos por intermediación financiera   | 5,856                         | 3,693       | 1,822       |
| Ajustes por Cláusula CER   | 17,857                        | 24,386      | 44,416      |
| Ajustes por Cláusula UVA   | 1,567,222                     | 2,071,175   | 287,997     |
| Resultado por títulos públicos   | 4,725,693                     | 4,401,601   | 952,624     |
| Otros  | 1,034,848                     | 642,854     | 313,778     |
| Egresos por intereses  | (8,624,392)                   | (9,268,761) | (2,808,837) |
| Intereses por depósitos en cuentas corrientes  | (669,369)                     | (1,904,843) | (288,583)   |
| Intereses por depósitos en cajas de ahorros  | (11,506)                      | (51,867)    | (10,820)    |
| Intereses por depósitos a plazo fijo   | (7,002,509)                   | (6,267,054) | (2,074,916) |
| Intereses por depositos a piazo iijo Intereses por préstamos interfinancieros recibidos (call recibidos) | (15,255)                      | (5,074)     | (6,892)     |
| Intereses por otras financiaciones de entidades financieras  | (571)                         | 20,225      | (10,001)    |
| Por otras obligaciones por intermediación financiera   | (625,516)                     | (605,343)   | (233,765)   |
| Otros intereses (incluye BCRA)   | (023,310)                     | (8)         | (40)        |
| Ajustes por Cláusula UVA   | (295,432)                     | (448,798)   | (158,404)   |
| Otros  | (4,227)                       | (5,999)     | (25,416)    |
| Resultado neto por intereses   | 9,751,251                     | 8,462,827   | 5,084,027   |
| Resultado neto por intereses  Resultado neto por comisiones  |                               | 1,504,195   | 679,719     |
| Resultado neto de instrumentos financieros   | <b>1,494,815</b><br>2,464,277 | 197,044     |             |
| Resultado neto de instrumentos linancieros  Resultado por baja de activos medidos a costo amortizado     |                               |             | 330,347     |
|  | (4,183)                       | (67,243)    | 1,367       |
| Diferencia de cotización de oro y moneda extranjera  | 1,174,542                     | 977,628     | 695,250     |
| Otros ingresos operativos  | 3,390,923                     | 1,206,843   | 1,742,608   |
| Cargo por incobrabilidad   | (2,358,139)                   | (1,097,883) | (526,194)   |
| Ingreso operativo neto   | 15,913,486                    | 11,183,411  | 8,007,124   |
| Beneficios al personal   | (2,712,587)                   | (2,570,310) | (1,957,189) |
| Gastos de administración   | (2,044,423)                   | (2,196,156) | (1,508,192) |
| Depreciación de propiedad, planta y equipo   | (336,698)                     | (280,331)   | (168,658)   |
| Depreciación de activos intangibles  | (21,663)                      | 30,646      | (30,384)    |
| Otros gastos operativos  | (2,538,043)                   | (2,433,597) | (2,153,710) |
| Resultado Operativo  | 8,260,072                     | 3,733,663   | 2,188,991   |
| Resultados subsidiarias, asociadas y negocios conjuntos  | 117,003                       | 570,342     | 39,877      |
| Resultado antes de impuesto de las actividades que continúan   | 8,377,075                     | 4,304,005   | 2,228,868   |
| Impuesto a las ganancias de las actividades que continuan  | (2,366,004)                   | (1,366,363) | (662,724)   |
| Resultado neto del trimestre   | 6,011,071                     | 2,937,642   | 1,566,144   |
| Resultado neto del período no controladora   | 3,452                         | 1,014       | 20,846      |
| Resultado neto del período de la controladora  | 6,007,619                     | 2,936,628   | 1,545,298   |
| Otro resultado integral  | (184,020)                     | 51,475      | 5,175       |
| Total del resultado integral atribuible a controladora   | 5,823,599                     | 2,988,103   | 1,550,473   |